# Minority Whistleblowers: Evidence from the LGBTQ+ Community<sup>\*</sup>

### Sinja Leonelli<sup>†</sup>

#### January 15, 2023

Please click here for the latest version.

#### Abstract

I examine how public attention affects whistleblowing activity by minorities, specifically the LGBTQ+ community. I find that, compared with counties that have high protection for LGBTQ+ employees, whistleblowing increases during Pride Month (June) in counties that have low protection for LGBTQ+ employees. In addition, those whistleblowers are more likely to disclose their identity. To provide more direct evidence, I conduct a complementary survey experiment and find that LGBTQ+ respondents' willingness to report misconduct increases during Pride Month. The survey responses suggest that the increase in the willingness to report misconduct arises through reduced concerns about retaliation, reputational effects, and adverse responses from the general public. Overall, my analyses provide evidence that public attention on minorities can increase whistleblowing by reducing the expected cost. My findings are important because systematic under-reporting of misconduct in the workplace can have detrimental consequences for minority employees and exacerbate inequality in the labor market.

<sup>\*</sup>I am grateful for the insights and support of my dissertation committee: Phil Berger, Hans Christensen (chair), John Gallemore, Christian Leuz, and Thomas Rauter. I thank Carolyn Deller, Jonas Heese, June Huang, Kalash Jain, Mike Minnis, Maxi Muhn, Haresh Sapra, Gurpal Sran, Chris Stewart, and workshop participants at the University of Chicago Booth School of Business for comments and suggestions. I also thank the Occupational Safety and Health Administration for generously sharing data for this project as well as patiently answering my questions. I thank Shrena Sudhakar, Jonas Vriend, and Wendy Wen for outstanding research assistance. I am grateful for research support by the Chookaszian Accounting Research Center, the Pozen Family Center for Human Rights, and the University of Chicago Booth School of Business PhD Research Grant. IRB approval was obtained from the University of Chicago. All errors are my own.

<sup>&</sup>lt;sup>†</sup>University of Chicago, sleonelli@chicagobooth.edu

## 1 Introduction

Misconduct is prevalent and costly; since 2000, regulatory agencies have been involved in over 500,000 misconduct cases with total fines of over \$800 billion (Good Jobs First, 2022). When trying to detect corporate misconduct, outsiders such as auditors, regulators, or investors, face significant information asymmetries and their efforts likely only uncover a small share of the underlying misconduct (Dyck et al., 2010). In contrast, employees can gather information about misconduct through their daily activities (e.g., Campbell and Shang, 2022); however, this information is only available to other stakeholders if the employees blow the whistle. Whistleblowers can face adverse social and economic consequences, such as shunning or altered treatment by co-workers and employers, verbal abuse, or poor performance reviews (ECI, 2021). Such consequences can prevent information disclosure if the expected cost of this disclosure exceeds what the employee is willing or able to bear (Heese and Pérez-Cavazos, 2021). The barriers to whistleblowing can be especially high for minorities because they are more likely to face adverse consequences upon reporting misconduct (e.g., Spieler and Burton, 2012; Cech and Rothwell, 2020).

Regulators are increasingly basing their enforcement efforts on employee whistleblowing, which means that systematic differences in whistleblowing barriers can affect regulatory enforcement. Thus, if minority employees face higher whistleblowing barriers, the likelihood of misconduct abatement at their workplace is diminished. This circumstance can be detrimental because minority employees tend to have weaker safety nets and fewer job opportunities, which decreases their ability to quit or change jobs (e.g., Bertrand and Mullainathan, 2004; Skandalis et al., 2022) and thus can exacerbate inequality in the labor market (Grittner and Johnson, 2022). It is possible that public attention on a minority, such as Pride Month (i.e., June), increases the saliency of the adversities and inequities that minority employees experience. Such prominence has the potential to decrease expected whistleblowing costs and, consequently, can lower minority employees' whistleblowing barriers. In this paper, I examine whether (favorable) public attention has a positive effect on minority whistleblowing. Estimating any effect of public attention faces three major challenges: (1) public attention can change over time without a clear beginning or end, which can impede defining a specific period of increased public attention; (2) public attention often affects all members of a minority at the same time, making it difficult to identify a suitable control group; and (3) public attention can change the extent to which firms engage in misconduct by changing the expected costs, which can affect employees' whistleblowing decisions. I address these challenges by focusing on the LGBTQ+ community, which includes roughly 8 million workers in the United States.<sup>1</sup> Similar to other minorities, LGBTQ+ employees often face adversities in the workplace. For example, in a survey by the Williams Institute, nearly half of LGBTQ+ employees report recent workplace discrimination and harassment (Sears et al., 2021). In contrast, a Gallup survey shows that about 24% of Black employees and 15% of White employees report recent workplace discrimination (Lloyd, 2021).

Every year in June, the LGBTQ+ community celebrates Pride, an event that commemorates the Stonewall riots of 1969, when members of the LGBTQ+ community held demonstrations in response to a police raid at Stonewall Inn, a gay bar in New York. Pride Month is a period of heightened public attention on the LGBTQ+ community and this attention is relatively well contained within the month of June, which allows me to define the treatment period. Although Pride Month affects all members of the LGBTQ+ community at the same time, the extent to which it can affect minority employees' whistleblowing costs varies with their underlying legal protection. Consequently, I can create a control group based on treatment intensity because not all counties explicitly protect LGBTQ+ employees under Title VII during my sample period. In counties without protection, employers are able to punish LGBTQ+ whistleblowers (including firing them) with minimal risk of consequences (Johnson et al., 2022). I use counties that explicitly protect LGBTQ+ employees under Title VII as the control group because the baseline expected cost of whistleblowing

<sup>&</sup>lt;sup>1</sup>The acronym LGBTQ+ stands for lesbian, gay, bisexual, transgender, and questioning/queer, plus all other marginalized sexual orientations and gender identities. In this paper, I use LGBTQ+ as an umbrella term to refer to the entire community.

for LGBTQ+ employees is smaller, which in turn reduces the potential for Pride Month to affect whistleblowing by LGBTQ+ employees. Relative to those counties, the potential for Pride Month to change LGBTQ+ employees' expected whistleblowing cost is larger in counties where LGBTQ+ employees are not explicitly protected under Title VII.

Corporate misconduct related to safety and health leaves employees vulnerable to injuries or illnesses, which cost the United States an estimated \$164 billion and almost 100 million workdays in 2020 (National Safety Council, 2022). If an employee sees or experiences safetyor health-related misconduct at work, they can report it to OSHA by making a complaint (i.e., blowing the whistle). I obtain a dataset containing the universe of Occupational Safety and Health Administration (OSHA) employee whistleblowing from 2012 to 2019 through a FOIA request. Compared to the public OSHA data, which only contain whistleblowing activity tied to regulatory enforcement, these data allow me to measure whistleblowing activity more accurately. In addition, the relatively high frequency of OSHA whistleblowing (especially compared with other government agencies, such as the Securities and Exchange Commission [SEC] or the Internal Revenue Service [IRS]) allows for analyses at the monthly level. For example, in 2016, the SEC received just over 4,000 whistleblowing tips, whereas OSHA received almost 60,000 (SEC, 2021).

Frequently reported OSHA misconduct includes failure to provide adequate fall protection systems, hazard communication, eye and face protection, and protective guards for machinery. In general, such misconduct is unlikely to vary significantly at the monthly level because investments in safety and health are generally costly, long-term, and permanent (especially in contrast to other types of misconduct, such as discrimination, which can change rather quickly). In addition, many investments take an extended period of time to materialize. Consequently, firms are unlikely to change their safety- and health-related misconduct activity for just one month (e.g., June). Focusing on OSHA whistleblowing and conducting analyses at the monthly level holds the underlying misconduct as constant as possible and allows me to capture changes in whistleblowing that are unrelated to changes in the underlying misconduct.

My analyses provide evidence consistent with public attention significantly increasing minority whistleblowing. Using the OSHA dataset I show that, during Pride Month, whistleblowing increases in areas without legal protections for LGBTQ+ employees, compared with areas that provide legal protection to LGBTQ+ employees. Because the treatment is a repeated event, one of the main challenges is ruling out that concurrent events or general seasonality are driving the effect. For example, employees might engage in more hazardous tasks (e.g., construction) during warm-weather periods, which could lead to more complaints in June, the month of Pride. I mitigate this concern by comparing treatment and control counties in the same month and by including controls for temperature and construction workers. However, I can only estimate a lower bound of the effect because I am assigning treatment based on treatment intensity and Pride Month may also have an effect on whistleblowing by LGBTQ+ employees in the control group.

To corroborate that the observed increase in whistleblowing is driven by heightened public attention on the LGBTQ+ community, I show that the effect is concentrated in states with relatively larger shares of individuals identifying as LGBTQ+ in the population. Aside from the option to keep the whistleblower's identity confidential during any enforcement activity, OSHA allows anonymous complaints. I find that whistleblowers are more likely to disclose their identity to OSHA during Pride Month in treatment counties compared with control counties, indicating that public attention can also affect whistleblower's choices on anonymity. Because disclosing one's identity allows OSHA to prosecute whistleblowers who make false allegations, these result suggests that the complaints are unlikely to be frivolous. Lastly, I document that Pride Month might have larger effects with increased saliency (proxied by a later sample period and urban counties); however, the differences in coefficients fail to reach statistical significance.

To tighten identification and explore the mechanism behind how Pride Month can affect whistleblowing intentions, I conduct a randomized survey experiment in which I collect data in two waves, one in April and one in June (Pride Month). I randomly assign respondents to one of the survey waves to directly estimate changes in the willingness of LGBTQ+ respondents to blow the whistle during Pride Month. The survey responses confirm the results from the OSHA data and show a significant increase in the intent to blow the whistle for LGBTQ+ employees during Pride Month, compared with non-minority employees. The survey also allows me to explore the mechanism through which Pride Month affects LGBTQ+ employees' willingness to report misconduct. I find that public attention significantly decreases concerns not only about retaliation, but also about reputational effects and discrimination by the general public. This suggests that at least part of the increase in whistleblowing during Pride Month is rooted in a decrease in the expected whistleblowing costs for LGBTQ+ employees.

My paper contributes to three research areas. First, I contribute to the whistleblowing literature by showing that public attention can increase minority whistleblowing by decreasing expected whistleblowing costs related to retaliation, reputation, and discrimination. Although prior literature alludes to numerous whistleblowing costs, evidence on employee concerns that determine their actions with regard to whistleblowing is scarce (e.g., Lee and Xiao, 2018) and, to the best of my knowledge, this paper is the first to systematically analyze a variety of whistleblowing concerns. Increasing our understanding of differential whistleblowing barriers is important because whistleblowing is an integral part of regulatory enforcement, and understanding the barriers can help regulators, firms, and policymakers reduce them. Methodologically, I contribute to the literature by improving upon the identification of changes in employee whistleblowing behavior by combining a short-term treatment (i.e., Pride Month) with slow-moving misconduct, which allows me to measure changes in whistleblowing activity unrelated to changes in the underlying misconduct. In addition, owing to data limitations, prior whistleblowing research has primarily focused on inspected. enforced, or retaliated whistleblowing cases (e.g., Call et al., 2016; Heese and Pérez-Cavazos, 2021). In my analyses, I use a new dataset containing the universe of all OSHA complaints. Compared with data of subsets of whistleblowing cases, my data are less skewed towards severe misconduct and are not selected through regulator activity. This allows me to provide a more comprehensive picture of employee whistleblowing behavior.

Second, I contribute to the literature on minorities in the workplace. Aside from identification advantages, focusing on minorities is important because understanding of the costs and benefits that determine their actions and outcomes in the labor market is lacking. Although recent literature is starting to examine minorities in the workplace (e.g., Hayes et al., 2021a; Grittner and Johnson, 2022), we know very little about the LGBTQ+ community and, to the best of my knowledge, my study is the first to examine the LGBTQ+ community in a whistleblowing context. Studies that focus on issues of the LGBTQ+ community show that firm policies for same-sex partner benefits are associated with higher returns (Li and Nagar, 2013), that gender-diverse boards are more likely to adopt supportive policies for LGBTQ+ employees (Kyaw et al., 2022), and that coverage of LGBTQ+ issues in corporate social responsibility reports is generally lacking (Parizek and Evangelinos, 2021). The workforce identifying as LGBTQ+ in the United States is already about half the size of the Black and African American workforce (Hancock et al., 2021) and consistently increasing. For example, about 21% of Generation Z (i.e., Gen Z, which includes individuals born between 1997 and 2012) identify as LGBTQ+ (Jones, 2022). Given the increasing proportion of Gen Z in the labor force, understanding systematic differences in the behavior of LGBTQ+ employees will become increasingly relevant for employers and regulators.

Lastly, I also contribute to the literature on environmental, social, and governance (ESG) issues, specifically related to issues on working conditions and worker safety. Company stakeholders are increasingly interested in the ESG activities of firms, but such activity can be difficult to evaluate and verify (Christensen et al., 2021). In addition, there is considerable heterogeneity in ESG scores that rating agencies assign. Relative to other ESG factors, workplace safety and health are fairly easy to quantify and compare across companies, largely owing to the transparency of OSHA's enforcement efforts. Unsurprisingly, interest in deterrence and enforcement related to ESG misconduct is increasing (e.g., Christensen et al., 2017; Raghunandan and Ruchti, 2021; Heese et al., 2022; Leonelli, 2022). However, comparisons of safety and health measures across companies are less informative if those measures are systematically affected by differential whistleblowing barriers. Specifically, my study shows that differences in whistleblowing behavior between employee groups should be taken into account when scholars or ESG rating agencies examine regulator activity and evaluate regulatory outcomes because significant differences in the accuracy of the safety and health measures can exist based on the share of minorities in a given firm or area.

## 2 Whistleblowing: Background and prior evidence

#### 2.1 Employees as information sources

In contrast to other stakeholders of the firm, employees can gather information about misconduct through their daily activities (e.g., Dyck et al., 2010; Campbell and Shang, 2022). If they choose to disclose this information through an official channel, it is called whistleblowing.<sup>2</sup> In most cases, employees can opt to disclose their information either internally or externally. While most firms prefer internal whistleblowing because it allows them to minimize the cost of misconduct, Soltes (2020) shows that these systems are often lacking in responsiveness. Alternatively, employees can report information on misconduct externally (i.e., to a regulator), which can lead to the public disclosure of the information and is thus generally preferred by the firm's stakeholders (Lee and Xiao, 2018). External whistleblowing can be more effective because of the potential for public information disclosure and the resulting negative reputational effects (e.g., Johnson, 2020; Leonelli, 2022).

Whistleblowing is a corporate governance mechanism that allows employees to monitor the firm and improves regulatory enforcement. For example, SEC Director of the Division of Enforcement, Andrew Ceresny, states that "[The whistleblower program has had] trans-

<sup>&</sup>lt;sup>2</sup>For example, Near and Miceli (1985) define whistleblowing as "the disclosure by organization members (former or current) of illegal, immoral, illegitimate practices under the control of their employers, to persons or organizations that may be able to effect action."

formative impact [...], both in terms of the detection of illegal conduct and in moving our investigations forward quicker and through the use of fewer resources." (Ceresny, 2016). Consistent with that statement, prior research generally shows a negative relationship between the likelihood of whistleblowing and misconduct (e.g., Baloria et al., 2017; Berger and Lee, 2022).

#### 2.2 Decision to report misconduct

Theoretically, employees weigh the expected costs and benefits of whistleblowing before deciding to report misconduct. While many regulators provide the opportunity to share their information anonymously or confidentially in an attempt to decrease whistleblowing barriers, such efforts are not always effective. For example, 58% of respondents in my survey expect their identity to be revealed after anonymous whistleblowing and about 27% of respondents have seen or experienced an instance of external anonymous whistleblowing in which the identity of the whistleblower was revealed afterwards (see Appendix Figure A3). When a whistleblower's identity is revealed, they can face many negative social and economic consequences.

The most prevalent cost is retaliation, which employers use to silence their employees, prevent public information dissemination, discredit whistleblowers, and discourage future whistleblowing (Mesmer-Magnus and Viswesvaran, 2005). In a survey conducted by the Ethics and Compliance Institute in 2017, 44% of respondents indicated that they were retaliated against after reporting misconduct. The most frequently reported types of retaliation are non-monetary, including shunning and altered treatment by co-workers and employers, verbal abuse, exclusion from decisions, or a poor performance review (ECI, 2021).<sup>3</sup> With respect to monetary retaliation (such as firing an employee), Heese and Pérez-Cavazos (2021) and Dahl and Knepper (2022) show that alleviating the retaliation costs through increased

<sup>&</sup>lt;sup>3</sup>Examples of other non-monetary retaliatory actions are threats, harassment, mocking, and blacklisting. Both employers and co-workers can engage in retaliation. See OSHA for a more elaborate definition at https://www.whistleblowers.gov/ [Last accessed: May 27, 2022].

unemployment insurance benefits increases whistleblowing. In the United States, over 20 whistleblower protection laws are enforced by OSHA, but Johnson et al. (2022) have described the legal protection of employees from retaliation as "weak at best." Because the burden of proof is very high, few cases end favorably for the employee, and even if they do, employers generally do not face significant punishments.<sup>4</sup>

Aside from retaliation, employees can also face other consequences, such as reputational damage, ostracism, and discrimination. For example, whistleblowers might gain a reputation as being a "snitch," which can decrease co-workers' willingness to share information with them or make potential employers hesitant to hire them. Such consequences can stem from a multitude of sources (e.g., co-workers, potential employers, general public) and can be very difficult (or impossible) to regulate compared with retaliation, meaning that the prevalence of such consequences is potentially large. However, research on such consequences is scarce, likely because they are much more difficult to observe and measure empirically than retaliation.<sup>5</sup> My survey experiment allows me to study different whistleblowing concerns more extensively.

Although limited, the employee's choice to blow the whistle can also be affected by the potential benefits, such as abatement of misconduct. However, depending on the misconduct, the benefit might not significantly affect the whistleblower's day-to-day activities and thus their cost-benefits considerations.<sup>6</sup> To increase the potential benefit, some U.S. regulators have implemented bounty schemes that allow for monetary awards to whistleblowers. While these schemes are controversial because they can decrease reporting from intrinsically motivated whistleblowers (e.g., PricewaterhouseCoopers, 2013), Dey et al. (2021) provide evidence that monetary incentives increase whistleblowing on average.

<sup>&</sup>lt;sup>4</sup>If a retaliation complaint is pursued, the employee wins or agrees to a settlement in less than 25% of the cases. This statistics was computed using whistleblower complaint data from OSHA obtained through a Freedom of Information Act request.

 $<sup>{}^{5}</sup>A$  study by Dey et al. (2021) offers one exception; they show that whistleblowers do not face social consequences in terms of divorces, legal records, or traffic violations. However, it is unclear if whistleblowers face any other social consequences that are more difficult to observe.

<sup>&</sup>lt;sup>6</sup>For example, abatement of observed financial misconduct is less likely to have an impact on the whistleblower's day-to-day activities than abatement of a safety hazard that an employee is exposed to.

#### 2.3 Whistleblowing barriers for minorities

Prior research finds a negative relationship between whistleblowing costs and the decision (or intent) to blow the whistle on average (e.g., Mesmer-Magnus and Viswesvaran, 2005), but differential barriers to blow the whistle remain relatively unexplored. Minorities can face larger whistleblowing barriers than non-minority employees for multiple reasons. First, many minority employees already face adversities in the workplace (e.g., NPR et al., 2017; Sears et al., 2021), and the likelihood of adverse consequences after blowing the whistle is greater (e.g., Spieler and Burton, 2012; Cech and Rothwell, 2020). Second, minority employees' benefits from whistleblowing are likely smaller. For example, minorities might be taken less seriously, decreasing the likelihood of misconduct abatement. Third, monetary incentives can be less effective when expected retaliation is high (Guthrie and Taylor, 2017) and the employee is socio-economically disadvantaged, which is more likely for minorities.<sup>7</sup> Lastly, minorities are less likely to trust the government and might even fear government interaction (Grittner and Johnson, 2022), which could make them more reluctant to report misconduct to regulators.

When employees face higher whistleblowing costs and are thus less likely to report misconduct, the firm's expected cost for engaging in misconduct is lower, which decreases the deterrence effect of whistleblowing and can increase the misconduct that employees are exposed to (e.g., Dahl and Knepper, 2022). This effect is exacerbated because regulators increasingly base their enforcement efforts on employee whistleblowing, and Call et al. (2018)

<sup>&</sup>lt;sup>7</sup>In general, monetary whistleblower rewards are uncertain and are characterized by a substantial timelag. For example, a whistleblower at the SEC can only apply for an award after successful enforcement, and in 2020, it took the SEC on average 24 months just to open an investigation and commence a lawsuit (Zuckerman and Stock, 2022). After that, the SEC can litigate a case for years before actually enforcing. Similarly, in 2021, the IRS had a backlog of almost 24,000 cases, and it takes the IRS over 10 years to process a whistleblower case (Schweller, 2021). Minorities are more likely to be socio-economically disadvantaged, and monetary incentives could generally be more effective in incentivizing whistleblowing. However, the lengthy whistleblowing reward process is problematic because socio-economically disadvantaged individuals might be unable to sustain a long period without income or compensation, making monetary incentives ineffective. For example, Skandalis et al. (2022) show that Black unemployment insurance claimants receive an 8% lower replacement rate. In addition, minority employees are less likely to find employment if they lose their job (Bertrand and Mullainathan, 2004). Thus, the uncertainty and time-lag related to monetary compensation for whistleblowers can make it relatively less effective for minority employees.

show that whistleblower involvement is related to timelier enforcement and larger penalties. Systematic differences in enforcement can be detrimental because minority employees tend to have weaker safety nets and fewer job opportunities, which decreases their ability to quit or change jobs (e.g., Bertrand and Mullainathan, 2004; Skandalis et al., 2022) and thus exacerbates inequality in the labor market (Grittner and Johnson, 2022).<sup>8</sup>

Public attention can affect whistleblowing because it can increase the saliency of the rights of minorities and the adversities they face and, especially favorable public attention, can subsequently increase social acceptance. For example, during a period of heightened attention, the cost for anyone imposing adversities on minority employees can increase (through reputational damage or enforcement). Thus, the likelihood of negative consequences for minority whistleblowers might be lower. In addition, minority employees might be taken more seriously and whistleblowing during a period of heightened attention might be more likely to result in misconduct abatement. Overall, I expect (favorable) public attention to decrease minority employees' whistleblowing barriers and increase misconduct reporting.<sup>9</sup>

However, public attention might not necessarily increase whistleblowing by minorities. First, because minority employees might already face adverse work environments, additional adverse consequences might not have an impact on their decision-making. Second, public attention could possibly lead to increased adverse consequences for minority employees in some circumstances (rather than decreased adverse consequences), especially when public attention is unfavorable. Third, public attention is often temporary, while whistleblowing

<sup>&</sup>lt;sup>8</sup>Some evidence shows that minorities can be exposed to more (severe) misconduct, including misconduct related to workplace safety and health (e.g., Cech and Rothwell, 2020; Grittner and Johnson, 2022). My survey shows that minorities often perceive to be exposed to more misconduct and perceive to face higher reporting risks, see Appendix Figure A2. This difference can stem from sorting into jobs (extensive margin) as well as job assignment within the firm (intensive margin). Thus, reporting by minorities might be particularly important for regulators' resource allocation. However, even without increased exposure to misconduct, systematic under-reporting by minorities can lead to under-enforcement due to clustering of minority employees in workplaces. Furthermore, it has the potential to fuel a vicious cycle of under-reporting and under-enforcement.

<sup>&</sup>lt;sup>9</sup>Public attention might affect minority employees' whistleblowing choices through less direct channels, such as increased information sharing or general empowerment, see Appendix Figure A5. For example, Stubben and Welch (2020) show that HR-related complaints increase in 2017, following the #MeToo Movement.

consequences (especially monetary retaliation) can be permanent. Thus, whistleblowing could have very high expected costs, and any (temporary) decrease in the expected costs might not be sufficient to change the employee's whistleblowing behavior. Fourth, regulators attempt to decrease barriers by allowing for anonymous and confidential whistleblowing. The potential for public attention to affect whistleblowing barriers is muted if employees perceive the likelihood of identity revelation to be low at all times. Lastly, some employees might conceal their minority status to avoid adversities (Sears et al., 2021). If employees with concealed minority status face less negative whistleblowing consequences generally, public attention is less likely to have a significant impact on their choice to blow the whistle.<sup>10</sup>

## **3** Empirical strategy and data

#### 3.1 Identifying the effect of public attention

Three main challenges emerge when trying to identify the effect of public attention on whistleblowing by minorities. First, public attention on a minority can change over time without a clear beginning or end, which impedes defining a specific period of public attention. Second, significant public attention is often geographically widespread (e.g., over the entire United States), meaning that there is no unaffected control group. Estimating changes over time is possible, but if public attention coincides with other changes or events (such as seasonality in the exposure to misconduct), identifying the effect becomes difficult.<sup>11</sup> Third, increased public attention on minorities can endure for a prolonged period of time during which market participants (such as firms) might change their underlying behavior (e.g., Grittner and Johnson, 2022), which could in turn change whistleblowing behavior.

Using Pride Month as the treatment period, I focus on employees who are part of the

<sup>&</sup>lt;sup>10</sup>Results from my survey show that about 49% of LGBTQ+ employees are out to their employer (i.e., their employer knows the employee's sexual orientation/gender identity), whereas about 72% are out to their co-worker (see Appendix Figure A4).

<sup>&</sup>lt;sup>11</sup>For example, OSHA whistleblowing exhibits significant seasonality as can be seen in Appendix Figure IA3.

LGBTQ+ community to identify how public attention on this community affects whistleblowing. The population that identifies as LGBTQ+ is large and consistently increasing (e.g., about 21% of Gen Z identify as LGBTQ+). Recent estimates show that around 7.1% of the entire United States population identify as part of the LGBTQ+ community, which is about half the size of the Black and African American population (Hancock et al., 2021; Jones, 2022). Every year in June, the LGBTQ+ community in the U.S. celebrates Pride, which commemorates the Stonewall riots of 1969. I use Pride Month as the treatment period because public attention on the LGBTQ+ community strongly increases in June. For example, large cities organize events (including Pride parades), and many companies signal support for the LGBTQ+ community by painting their corporate logos in rainbow colors. The increased public attention is also evident in the spikes in Google searches for LGBTQ+-related terms, as shown in Figure 1. Importantly, Figure 1 shows that the spike is concentrated in June, a relatively well-defined and short time period, which addresses the issue of defining a clear period of heightened public attention. Although there can be a spillover of events to the surrounding months (e.g., Pride parades), such spillover is minimal.

Given that Pride Month is celebrated across the United States and can affect all LGBTQ+ employees, defining a suitable control group could be difficult. However, the impact of public attention on whistleblowing by LGBTQ+ employees depends on the potential to shift cost-benefit considerations. During my sample period, not all counties and states explicitly include LGBTQ+ employees under Title VII, which protects minority employees from discrimination in the workplace.<sup>12</sup> Importantly, without explicit protection under Title VII, employers can impose negative consequences on LGBTQ+ whistleblowers (including firing them) with minimal risk of consequences (Johnson et al., 2022), increasing the expected cost of whistleblowing for LGBTQ+ employees. In contrast, imposing negative consequences on LGBTQ+ whistleblowers can be very costly for employers if the employee is protected under Title VII; therefore, in counties with such protection, LGBTQ+ employees likely

<sup>&</sup>lt;sup>12</sup>Title VII of the Civil Rights Act of 1964 originally included discrimination related to race, color, religion, sex, and national origin, limiting the variation that can be exploited for those minorities in this context.

face lower expected whistleblowing costs. With relatively lower whistleblowing costs, the potential for public attention to significantly affect whistleblowing behavior is smaller.<sup>13</sup> Thus, I use counties with explicit protection for LGBTQ+ employees as control observations (see Figure 2 for a map of treatment and control counties).<sup>14</sup>

Lastly, when estimating changes in whistleblowing, it is important to disentangle a change in reporting behavior from changes in underlying misconduct because both can have an impact on whistleblowing behavior. Having a well-defined time period (such as Pride Month) means that employers can anticipate when increased attention will occur and thus change their actions accordingly. For example, if employers experience an increase in the willingness to blow the whistle on misconduct, they could decrease the amount of misconduct they engage in (e.g., Hayes et al., 2021b). To prevent variation in the underlying misconduct from affecting the study outcomes, I combine the short treatment window with occupational safety and health (OSHA) misconduct. While firms have many options for improving their safety and health practices, a common approach is to provide training or to invest in appropriate safety gear and equipment.<sup>15</sup> Firms are unlikely to adjust safety and health misconduct because of Pride Month for various reasons. First, such investments are generally permanent and firms are unlikely to make such an investment for a temporary period of public attention. Second, such investments can be very costly and a short time period of public attention is unlikely to trigger a large investment, even if it temporarily increases whistleblowing. Lastly, implementing significant improvements in safety and health can take time (certainly longer than one month), meaning that most changes in misconduct are likely small and

<sup>&</sup>lt;sup>13</sup>In addition, public attention can also affect the benefits of whistleblowing. However, any benefit is usually limited to the abatement of misconduct and is likely small in magnitude compared with the expected whistleblowing costs. As in the case of whistleblowing costs, LGBTQ+ employees in areas with explicit protection might enjoy a greater baseline of whistleblowing benefits (Mahowald, 2022), and the potential for public attention to have a positive impact on whistleblowing benefits is likely small in comparison.

<sup>&</sup>lt;sup>14</sup>Figure 2 shows which counties have explicit protections for LGBTQ+ employees under Title VII (either through county ordinances or state laws) before 2020. In 2020, the Supreme Court decided that the 1964 Civil Rights Act protects LGBTQ+ employees from discrimination based on sex, meaning that all U.S. counties explicitly protect LGBTQ+ employees after this decision.

<sup>&</sup>lt;sup>15</sup>For example, see https://www.osha.gov/safety-management/step-by-step-guide. [Last accessed: August 31, 2022]

gradual rather than large and immediate. Overall, employers are unlikely to engage in strategies to adjust the underlying misconduct during Pride Month, and my design with a short treatment window keeps the influence of misconduct related to health and safety as constant as possible.<sup>16</sup> Thus, any change in whistleblowing activity I find is unlikely to be affected by changes in the underlying misconduct.

#### 3.2 Endogeneity in local Title VII laws and ordinances

Rather than estimating the direct effect of public attention on whistleblowing, I estimate a differential effect of public attention based on differences in baseline whistleblowing barriers for LGBTQ+ employees to account for unrelated variation (e.g., seasonality). Specifically, I am using variation in the explicit protection of LGBTQ+ employees under local Title VII laws to assign treatment and control groups. This creates a joint hypothesis test of (1) lower baseline whistleblowing barriers for LGBTQ+ employees in counties with explicit protection and (2) a positive effect of public attention on whistleblowing.

To be able to estimate the effect of public attention through a joint hypothesis, I need to support the assumption of differences in the whistleblowing barriers (i.e., the first part of the joint hypothesis). Even though explicit protection of LGBTQ+ employees likely has a direct effect on whistleblowing barriers, I am unable to directly estimate differences in whistleblowing barriers. However, untabulated tests show that counties with explicit protection for LGBTQ+ employees under Title VII are more likely to be liberal, exhibit higher acceptance rates for same-sex marriage, and are more likely to have other laws and policies protecting LGBTQ+ individuals. In addition, Barron and Hebl (2013) show that public awareness of sexual orientation laws is heightened in communities with protection of LGBTQ+ employees and that those LGBTQ+ employees experience less discrimination. Thus, on average, local conditions related to the LGBTQ+ community are correlated with

<sup>&</sup>lt;sup>16</sup>If anything, I would expect employers to engage in less misconduct during a period of increased attention, which would lead to a decrease in whistleblowing, rather than an increase, and thus bias the effect towards zero.

the explicit protection of LGBTQ+ employees under Title VII laws and amplify the difference in whistleblowing barriers.<sup>17</sup> This supports the assumption of lower whistleblowing barriers for LGBTQ+ employees in counties with explicit protection under Title VII laws.

Although I am assigning treatment based on LGBTQ+ employee protection policies, I am not estimating the effect of the policy on whistleblowing because the enactment of the county ordinances and state laws is endogenous and captures related variation, such as general acceptance and ideologies (e.g., Roumpi et al., 2020). Analyses in Internet Appendix Table IA1 show that the amount of endogeneity in my Title VII measure is moderate and unlikely to have a large effect on my results.<sup>18</sup>

#### **3.3** Data and regression design

For the first part of the empirical analyses, I use a large-scale archival dataset. Specifically, I use a complete dataset of whistleblowing activity from OSHA, the federal regulator that sets and enforces workplace safety and health standards in the United States.<sup>19</sup> If an employee sees or experiences safety- or health-related misconduct at work, they have the right to file a complaint with OSHA (e.g., online, by phone, or in person) and request an inspection of the workplace.<sup>20</sup> Employees can complain anonymously or they can disclose their identity to OSHA. If the employee chooses to disclose their identity, they can decide whether they would like to keep their identity confidential (i.e., if the employee requests that their identity be held confidential, OSHA does not disclose the employee's identity to the employer). OSHA

 $<sup>^{17}</sup>$ LGBTQ+ employees are often acutely aware of local policies, Title VII laws, and how they affect their work-life (e.g., Bowen, 2019). In addition, LGBTQ+ employees are likely also aware of other relevant policies and general acceptance of members of the LGBTQ+ community.

<sup>&</sup>lt;sup>18</sup>To gauge the net effect of the endogeneity in my Title VII measure, I first estimate the effect using a sub-sample of rural, conservative counties in which LGBTQ+ employees likely face more adversities and any local protections for LGBTQ+ employees under Title VII are imposed on a county because of large, liberal metropolitan areas in the same state. In addition, I investigate whether selection into the endogeneity has a large effect on the estimate by constructing a sample in which Title VII laws and ordinances match the underlying local political views.

<sup>&</sup>lt;sup>19</sup>Most U.S. employers have to comply with OSHA except for self-employed, family-run farms without outside employees, and establishments regulated by alternative agencies (such as mines).

<sup>&</sup>lt;sup>20</sup>OSHA encourages employees to file complaints as quickly as possible after they become aware of a problem because OSHA can only issue citations for misconduct that is currently happening or happened within the last six months (with evidence).

evaluates the complaints to determine whether there are reasonable grounds to believe that a firm is violating OSHA standards or a safety or health hazard exists. If so, OSHA then decides whether and when to conduct an inspection based on the severity of the alleged misconduct and the potential harm. Inspections that are triggered by complaints are generally limited to the allegations in the complaint, but OSHA inspectors may cite other violations in plain sight or choose to expand the inspection.

My dataset contains all OSHA whistleblowing cases from 2012 to 2019, and I aggregate the data to the county-month level. These data provide three advantages. First, a dataset of all complaints reduces the potential for noise and bias that can be introduced by regulator incentives and activity when using a subset of the data such as inspected, enforced, or retaliated whistleblowing cases (e.g., Call et al., 2016; Heese and Pérez-Cavazos, 2021).<sup>21</sup> Second, these data capture more than just the most egregious cases (which can lead to selection issues). While likely still just the tip of the (misconduct) iceberg, my data allow for a slightly more complete picture of whistleblowing. Third, because OSHA whistleblowing is relatively more frequent, I am able to run analyses on the monthly level, which enables me to improve the identification of changes in employee whistleblowing.

To create a control group, I collect data on county ordinances and state laws with respect to the explicit inclusion of LGBTQ+ employees under Title VII, and I assign counties with explicit protection to the control group. Some counties and states pass legislation for sexual orientation and gender identity separately, in which case I use the first instance.<sup>22</sup> Aside from some scattered counties, most counties do not change their assignment to the treatment or control group during my sample period, with the notable exception of counties in Utah, which passed a state law in 2015 that explicitly protects LGBTQ+ employees.<sup>23</sup>

<sup>&</sup>lt;sup>21</sup>For example, when only inspected complaints are used, the coefficient estimate is biased towards zero and fails to reach statistical significance, potentially because the data are noisier. See Appendix Table A2.

<sup>&</sup>lt;sup>22</sup>If counties or states pass legislation for sexual orientation and gender identity separately, they generally pass legislation for sexual orientation first. In my analyses, I include an indicator that captures whether states also explicitly prohibit discrimination based on gender identity in a given year.

<sup>&</sup>lt;sup>23</sup>My results are robust to excluding switching states and counties from the sample (see Internet Appendix Table IA1).

Because complaints can be best described as count data, I use a Poisson regression and implement a difference-in-differences (DiD) analysis to estimate the effect of public attention (Ciani and Fisher, 2019).<sup>24</sup> I create a binary variable called *Pride*, which equals 1 during the month of June, as an indicator for public attention, and estimate the following equation:

$$Complaints_{i,t} = No \ Title \ VII \ Protection_{i,t} \times Pride_t + Pride_t$$

$$+ No \ Title \ VII \ Protection_{i,t} + Controls_{i,t} + Fixed \ Effects + \varepsilon_{i,t}$$

$$(1)$$

where i denotes a county and t denotes a month.

Count variables are often heavily dependent on the size of the group they refer to. For example, a large county with a high number of employees will have more complaints than a small county with a low number of employees, but the difference does not necessarily equate to more whistleblowing activity (per employee) in the larger county. To account for this, I include an exposure variable that adjusts the dependent variable based on the amount of whistleblowing opportunities for a given observation. In this case, the exposure variable is *Employment*, which is the number of employees in a given county-month. The exposure variable is required to have a coefficient of 1 and converts the dependent variable into a rate, meaning that the dependent variable reflects the number of complaints per employees. Depending on the analysis, I adjust the exposure variable to create a meaningful rate.

In the most restrictive specification, the regression includes county fixed effects as well as county size-region-year-month fixed effects. The county fixed effects account for non-varying differences in whistleblowing activity between counties. The county size-region-year-month fixed effects allow me to compare counties within the same region and of the same size in a given year and month. The inclusion of the year-month fixed effects alleviates concerns about general seasonality in whistleblowing driving the effect. The region fixed effects are

<sup>&</sup>lt;sup>24</sup>Regressions with count variables as outcomes are often estimated by adding a constant to the outcome and estimating a log-linear regression. However, Cohn et al. (2022) show that this practice produces estimates with no natural interpretation that can easily have the wrong sign, whereas a simple fixed-effects Poisson model produces consistent and reasonably efficient estimates. Poisson regressions provide a natural way to account for (a high frequency of) zeros in the outcome variable and require minimal assumptions about the distribution of the data to produce consistent estimates (Correia et al., 2020).

based on OSHA regions and the county size categories are created by assigning each county to a quintile based on the average number of employees over the sample period.<sup>25</sup>

Because I can only include coarse region fixed effects in my main specification, I include various control variables to account for any remaining differences between counties.<sup>26</sup> At the county-year-month level, I include controls for safety and enforcement, including the number of random inspections, the number of violations from random inspections, and the number of reported accidents. In addition, I control for the amount of hazardous work in a given county-year-month by including controls for the number of construction workers and abnormal temperatures because warmer temperatures generally allow for more hazardous work.

At the state-year level, I include controls for the percentage of employees who are union members (Hirsch and Macpherson, 2003), the percentage of employees who are White, and the number of households headed by same-sex couples per 1,000 households. At the stateyear-month level, I include controls for the tightness of the job market by including the number of unemployed individuals per job opening. In addition, I include indicators for the legality of same-sex marriage and the explicit inclusion of gender identity in the Title VII state law.

## 4 Analyses of OSHA complaints

#### 4.1 Summary statistics

Table 1 Panel A shows the summary statistics for the OSHA analyses. To make interpretation easier, I display non-transformed variables where applicable (e.g., *Violations* is the actual average number of violations from random inspections at the county-month level), rather

<sup>&</sup>lt;sup>25</sup>For a graphical representation of the 10 OSHA Regions, see Internet Appendix Figure IA1.

<sup>&</sup>lt;sup>26</sup>Unfortunately, the variation of counties with and without explicit inclusion of LGBTQ+ employees under Title VII within states is limited and imposing stricter regional fixed effects (such as replacing OSHA regions with states) would reduce the number of usable observations considerably.

than the transformed variable using the inverse hyperbolic sine, which is the variable used in the regressions. Although there is no restriction on the counties included in the sample, some are not used in the estimation of the results (e.g., if a county does not have a complaint in my sample period). The total number of observations used in the OSHA analyses is 276,981. For variable definitions, see Appendix Table A1.

#### 4.2 Main results

In the main analysis, I am estimating the differential effect of Pride Month on employee whistleblowing behavior based on local legal protections of LGBTQ+ employees. Table 2 shows the results using variation in county ordinances and state laws (*No Title VII Protection*). With a simple fixed effect structure (county and year × month fixed effects) in Column (1), employee whistleblowing increases by 7%.<sup>27</sup> When stricter fixed effects and controls are included, the magnitude of the effect slightly declines. In my preferred specification, I include all controls as well as county and region × size × year × month fixed effects to make the counties in the treatment and control group as comparable as possible. This specification is shown in Table 2 Column (2). Relative to counties where LGBTQ+ employees are explicitly protected under Title VII laws, Pride Month increases whistleblowing in counties without such protection by about 4%.<sup>28</sup>

<sup>&</sup>lt;sup>27</sup>This is calculated as  $(e^{0.0667} - 1) * 100 = 6.90\%$ .

 $<sup>^{28}</sup>$ To put the effect size into perspective, I use sample averages for the treatment counties. The average number of monthly complaints in a treatment county is 0.84. Assuming that there is no change in whistleblowing in control counties, the estimated increase would lead to an increase in complaints by about 0.032 at the county level (which is about 1% of the standard deviation). This result means that there is one additional complaint per about 31 treatment counties. The average treatment county has about 30,000 employees, thus 31 counties have about 930,000 employees. Based on data from the Household Pulse Survey, about 8.80% of individuals in my treatment counties are part of the LGBTQ+ community, translating to almost 82,000 employees in the 31 counties. While not all of these employees experience workplace safety and health misconduct (ECI (2021) estimates that about 7% of employees observe health violations, which would translate to almost 6,000 LGBTQ+ employees who experience such misconduct). Assuming that the effect is purely driven by LGBTQ+ employees, the effect size translates to one additional complaint among 6,000 employees, which is a realistic effect size.

#### 4.3 Sample splits by LGBTQ+ population shares

One of the main concerns when estimating the effect with OSHA data is the absence of information about the minority status of the whistleblower. While this absence can be a difficulty for many studies involving minorities, it can be especially challenging for studies focused on the LGBTQ+ community because data availability is comparatively poor and minority status is often less outwardly visible.<sup>29</sup> One way to gauge whether the increase in whistleblowing is driven by the minority in question is to split the sample based on the percentage of the population that is part of the LGBTQ+ community in a given state. Table 3 Columns (1) and (2) split the sample using the median and show that the results are driven by states with higher shares of LGBTQ+ populations. Specifically, using the sample of states with high LGBTQ+ shares in Column (1) leads to an estimate of a 7% increase in whistleblowing and this estimate is significantly different from the estimate in Column (2) with a *p*-value of 0.06.

#### 4.4 Whistleblower anonymity and frivolous complaints

Aside from changing the decision on whether to blow the whistle at all, public attention can also influence the way employees go about blowing the whistle. OSHA categorizes complaints as either formal or informal. While the whistleblower always has the option to remain anonymous to their employer, a formal complaint requires the whistleblower to submit a signed complaint, meaning that it reveals their identity to OSHA. Doing so allows OSHA to ask questions and follow up with the whistleblower, which can improve enforcement. This statement is consistent with findings by Stubben and Welch (2020), who show that anonymous reports are less likely to be deemed substantiated by managers, and by Guthrie et

 $<sup>^{29}</sup>$ For example, while companies sometimes break down the composition of their workforce in terms of racial diversity, they generally do not do so for sexual orientation and gender identity. Similarly, census data on detailed LGBTQ+ identities were not collected until July 2021 (in the Household Pulse Survey), and these data are only available at the state level and for large metropolitan areas. Generally, whether an individual belongs to this minority is often less outwardly visible, and some LGBTQ+ individuals conceal identifying characteristics to avoid adversities (Sears et al., 2021), which can make data collection more complicated.

al. (2012), who find that chief audit executives believe anonymous whistleblowing reports to be less credible. If public attention decreases the expected whistleblowing costs for minority whistleblowers, they might be more likely to disclose their identity. Table 4 Column (1) shows that the share of formal complaints increases by 5% during Pride Month in treatment counties, relative to control counties, meaning that OSHA whistleblowers are more likely to disclose their identity in treatment counties during Pride Month.

This result is also informative about the potential for public attention to increase frivolous complaints. If public attention lowers the barrier to blow the whistle and it becomes less costly for employees to make a complaint, it is possible that OSHA will receive more frivolous complaints (e.g., Berger and Lee, 2022). Compared with other federal regulators such as the SEC or IRS, OSHA is less likely to receive frivolous complaints because whistleblowers do not receive bounties. In addition, OSHA can prosecute false accusations when whistleblowers disclose their identities, which can lead to significant penalties for false reports.<sup>30</sup> Thus, an increase in formal complaints (in which employee whistleblowers disclose their identity) indicates that the additional complaints are unlikely to be frivolous. In addition, if the increase in complaints is mainly driven by frivolous (or insignificant) complaints, regulators might be less likely to take enforcement actions in response to the complaint. Contrary, I do not find a significant change in the relative inspection likelihood of complaints made during Pride Month in treatment counties, as shown in Table 4 Column (2).

#### 4.5 Variation in the saliency of Pride Month

If Pride Month decreases whistleblowing barriers by shining a light on the inequalities and obstacles faced by the LGBTQ+ community, the magnitude of the effect might vary with the saliency of Pride Month. In my first test, I split my sample into before 2015 and after 2014. In 2015, the Supreme Court of the United States ruled that the fundamental right

<sup>&</sup>lt;sup>30</sup>When filing a complaint online, OSHA prominently states that "it is unlawful to make any false statement, representation, or certification in any complaint" and notes that violations can result in a fine of \$10,000, six months in prison, or both. See https://www.osha.gov/ords/osha7/eComplaintForm.html [Last accessed: September 28, 2022].

to marry is guaranteed to same-sex couples, legalizing same-sex marriage in all states. This strongly increased the visibility of the LGBTQ+ community in general, but it also increased the saliency of the community's (lack of) rights and the inequality LGBTQ+ individuals still face. This surge in interest is also visible in Google searches, as shown in Appendix Figure 1. Table 5 Columns (1) and (2) show that the effect is larger in the later sample period, with an increase in whistleblowing of 5%. The effect size in the earlier sample period is 3%and not statistically significant. However, the differences in coefficients are not statistically significant. For my second test, I split my sample into rural and urban counties. Many of the changes during Pride Month are implemented nationwide, such as retailers carrying rainbow-themed products and firms changing the colors of their logo (e.g., Mellor, 2021). However, large urban areas often hold large events and celebrations (such as Pride parades and music festivals), which can increase the saliency of Pride. In addition, the share of LGBTQ+ individuals among the population might be larger in urban areas. I classify a county as urban if it falls into a metropolitan statistical area, as defined by the U.S. Office of Management and Budget. Table 5 Columns (3) and (4) show that the effect is larger in urban counties, with an increase in whistleblowing of 4%. The effect size in rural counties is 2% and not statistically significant. Again, the differences in coefficients are not statistically significant.

#### 4.6 Robustness tests for OSHA analyses

OSHA allows states to implement their own state plans, which are required to be at least as strict as federal OSHA standards, leading to variation in the jurisdiction of federal OSHA. Some states have partial state plans covering only government employees, with federal OSHA enforcing standards at private establishments, while other states have plans that cover both private establishments and government employees.<sup>31</sup> To reduce this noise, I focus on states under federal jurisdiction, in which OSHA covers only private sector employers. I then

<sup>&</sup>lt;sup>31</sup>For a map of states under federal OSHA jurisdiction see the Internet Appendix Figure IA2.

scale the complaints in these counties by the number of employees at private establishments, which is likely a better and less noisy approximation of the number of establishments OSHA is responsible for in a county than in the main analysis. The results are displayed in Table 6 Column (1) and show that the results hold and even get stronger in this specification, with an estimated increase in whistleblowing of 5%.

One of the main drawbacks of focusing on the LGBTQ+ community is the lack of data that can be used to control for differences between counties over time, including changes in the share of LGBTQ+ individuals in the county population (e.g., LGBTQ+ employees might move to areas that are more accepting) and changes in the local acceptance of the LGBTQ+ community. To reduce the concern of omitted variable bias, I include *County* × *Year* fixed effects. Now, the fixed effects structure accounts for changes in the local LGBTQ+ population over time as well as changes in acceptance at the county-year level. In addition, this design effectively implements a stacked regression design by year, alleviating concerns related to heterogeneous treatment effects in two-way fixed effects models (e.g., Goodman-Bacon, 2021; Barrios, 2021). The results are largely unchanged, as shown in Table 6 Column (2).

An alternative way to assign treatment is to also consider Court of Appeals decisions in the various circuits. For example, a county or state might not have explicit legal protection for LGBTQ+ employees under Title VII, but it might be located in a federal circuit with a ruling that specifically interprets the Title VII prohibition against discrimination based on sex as including discrimination based on sexual orientation and/or gender identity. Similar to the Title VII law and ordinances, such rulings could possibly decrease the whistleblowing costs for LGBTQ+ employees. I create an alternative treatment variable called *No CoA Title VII Protection* that equals 1 if the county has explicit protection for LGBTQ+ employees under their Title VII law or is located in a federal circuit with a ruling that interprets Title VII as applying to LGBTQ+ individuals. The results are displayed in Table 6 Column (3) and show slightly stronger results, with an estimated increase in whistleblowing of 5%. A large part of the treatment is driven by state laws, rather than county ordinances. Thus, for many counties, the treatment is defined at the state level and using counties as the unit of observation might lead to states with many counties dominating the results. To alleviate this concern, I repeat the analysis at the state level using only state laws and use census region fixed effects, instead of OSHA region fixed effects, to preserve variation. While the results are slightly stronger in terms of magnitude, as shown in Table 6 Column (4), the coefficient loses some statistical significance (p = 0.09). This could be driven by the noisier treatment variable when treatment is based on state laws, rather than county ordinances.

Additional robustness tests provide some evidence that the effect of public attention is also present for other minorities. Specifically, I use Black History Month (*BHM*), which is in February, to indicate increased attention on racial and ethnic minorities. I use my previous finding that the effect is generally stronger where minorities are less accepted, and I split the sample based on the percentage of the local population that is White.<sup>32</sup> In areas with a relatively high share of White individuals, Black History Month might have a larger effect on reporting behavior because racial minorities in those areas are less likely to be accepted and likely face larger whistleblowing costs. Results in Appendix Table A3 confirm the results seen in the LGBTQ+ population with an estimated 5% increase in whistleblowing and Appendix Figure A1 shows the corresponding plot of monthly coefficient estimates.

### 5 Survey Experiment

#### 5.1 Design

The major drawbacks of the archival empirical analysis are the missing identification of whistleblowers who are part of the LGBTQ+ community and the lack of data for mechanism

<sup>&</sup>lt;sup>32</sup>The share of a certain population group in an area can have many opposing effects on whistleblowing (e.g., feeling supported versus standing up for oneself), so a split based on population shares is not ideal for identification and one of the reasons why my main tests base treatment on employment discrimination laws with a clear directional effect on whistleblowing costs.

exploration. To gain more insight on the topic, I designed a survey experiment.<sup>33</sup> This approach is in contrast to many other survey studies on whistleblowing, which are often limited in their ability to intervene and thus attribute associations to causal relationships (Bloomfield et al., 2016). The survey allows me to ask individuals about their gender identity and sexual orientation, which allows me to identify survey respondents that are part of the LGBTQ+ community and thus "treated" individuals during Pride Month. I run the survey with two survey companies in two waves (one in April and one in June), and the survey companies randomly allocate individuals from their participant pools to the control period (i.e., April) or the period of heightened public attention for the LGBTQ+ community (i.e., Pride Month). Because participants typically reply in the context of their work environment I am able to extract rich data on employees' whistleblowing concerns and reporting intent (Bloomfield et al., 2016).

To incentivize truthful reporting, all survey respondents are assured that they will remain anonymous and I inform them that I have the ability to adjust the compensation they receive for taking the survey, based on the quality of the answers. While the demographic questions about minority status could potentially be leading, they represent only three out of 20 demographic questions. To reduce the potential for leading questions even further, I ask the minority demographic questions amongst many other demographic questions, including non-standard demographic questions. I reserve any remaining potentially leading questions (related to LGBTQ+ individuals and their experiences related to misconduct and whistleblowing) for the end of the survey, after the answers to the main survey questions are collected because those questions have the potential to reveal the objective of the survey. Lastly, because the survey waves are administered within a short time period, respondents would likely be able to recall the survey (and potentially their answers) from the first wave if they were surveyed repeatedly. To avoid any bias such information could incur, I survey each individual only once, either in the first or the second wave.

 $<sup>^{33}\</sup>mathrm{IRB}$  approval was obtained from the University of Chicago (IRB22-0596).

The survey is framed as a survey about misconduct in the workplace and reporting of wrongdoing, and it was designed in accordance with the OSHA setting to make the conclusions as applicable as possible to the archival empirical analysis.<sup>34</sup> For example, the main question in the survey specifies that misconduct can be reported to the regulator anonymously and that there is no monetary reward for reporting, which is consistent with the OSHA complaint process.<sup>35</sup>

To produce enough statistical power for the empirical analyses with limited observations, I use existing records from the survey companies to over-sample the LGBTQ+ community (compared to the United States population share). I also require that the respondents are employed (at least part-time, and not unemployed or self-employed) and at least 18 years old. Because this survey focuses on the difference between LGBTQ+ respondents and respondents who are not part of the LGBTQ+ community, I require consistent answers to multiple questions about the LGBTQ+ status for a respondent to be included in the sample.<sup>36</sup> Lastly, to reduce the impact of speeders, I require a minimum response time for a respondent to be included in the sample.<sup>37</sup>

The survey is designed to elicit whistleblowing concerns and reporting intent without capturing variation in other dimensions. Schultz et al. (1993) show that whistleblowing intent is not only influenced by personal costs, but also the severity of the misconduct and the employee's perceived responsibility to report. While previous research often provides scenarios that require respondents to make decisions on more than one dimension (e.g., Curtis and Taylor, 2009), I ask respondents directly about their concerns without an elaborate scenario. Specifically, the scenario states "Imagine you see or experience wrongdoing at

<sup>&</sup>lt;sup>34</sup>The survey instrument is displayed in the Internet Appendix.

<sup>&</sup>lt;sup>35</sup>While anonymous and confidential whistleblowing (both of which are possible for OSHA) are not exactly the same, I use the word anonymous because it is easier for survey respondents to understand. Curtis and Taylor (2009) show that there is no significant difference in reporting likelihood between anonymous and protected identity formats.

<sup>&</sup>lt;sup>36</sup>Specifically, I require respondents' answers to the questions about sexual orientation and gender identity to be consistent with the question "Are you part of the LGBTQ+ community?" to be included in the sample.

 $<sup>^{37}</sup>$ I define speeders based on the time it reasonably takes to complete the survey given the median length of interview. Specifically, I exclude all respondents who complete the survey in less than half the median time.

work today (such as fraud or a significant safety hazard) that should be reported to a federal regulator. You can choose to report anonymously to the federal regulator, and you will not receive any payment from the government for reporting this incident". Thus, the scenario states that the misconduct should be reported and implies that the employee is responsible to report it, which means that personal costs (or concerns) are the only source of variation.<sup>38</sup>

After stating the scenario, the first part of the main question of interest asks the respondent to score their concerns about potential consequences triggered by whistleblowing. These consequences can be grouped into four categories: retaliation, reputation, regulator, and non-work related. In the retaliation category, I ask respondents about the concern related to monetary retaliation from the employer (e.g., firing, pay cut), non-monetary retaliation from the employer (e.g., increased monitoring, harassment), and non-monetary retaliation from co-workers (e.g., threats, harassment). In the reputation category, I ask respondents how concerned they are about a negative impact on their internal reputation, external reputation (e.g., potential alternative employers), and their employer's reputation when reporting misconduct externally. With respect to the regulator, I ask about respondents' concerns regarding the regulator's interest in the report as well as the regulator's ability to abate the misconduct. Lastly, I ask respondents how concerned they are about increased discrimination, harassment, and/or violence from the general public, as well as their concern about reduced social contact with their co-workers outside of work. The second part of the main question of interest captures the binary whistleblowing intent variable by asking "Would you report this incident to the relevant federal regulator?"

Running the survey in two waves, one of which coincides with Pride Month, allows me to turn the survey into an experiment and analyze the responses using a DiD framework. Specifically, I have two periods (April and June) and two groups of respondents (LGBTQ+ and not LGBTQ+). June (i.e., Pride Month) is the treatment period, and I compare the change in the responses of LGBTQ+ respondents to the change in the responses of non-

 $<sup>^{38}</sup>$ It can be especially difficult for respondents to decide what constitutes reportable misconduct because guidance is often lacking (Miceli et al., 2008).

LGBTQ+ respondents (i.e., the control group). Thus, I run the following regression:

$$Dependent \ Variable_{i,t} = Pride_t \times LGBTQ +_i + Pride_t$$

$$+ LGBTQ +_i + Controls_i + \varepsilon_{i,t}$$

$$(2)$$

where *i* denotes a respondent and *t* denotes the survey wave. *Dependent Variable* is either *Reporting Intent* or one of the reporting concerns; LGBTQ+ is an indicator that equals 1 if the respondent is part of the LGBTQ+ community, and 0 otherwise; and *Pride* equals 1 if the respondent took the survey in the second wave (i.e., during Pride Month), and 0 otherwise.

The DiD design controls for any unobservable non-varying differences between respondents who are part of the LGBTQ+ community and respondents who are not, as well as general differences between reporting behavior in April and June. In addition, the analysis design helps to control for any idiosyncrasies introduced through the wording of the scenario or the questions. Because I survey different individuals in the first and second waves, slight differences may occur in the within-group sample composition between periods. I test for such differences using the collected demographic information. While I am unable to include all control variables in the regressions owing to the limited sample and power, I do include all control variables that exhibit a significant difference after controlling for LGBTQ+ and *Pride*. Specifically, these controls are *Age*, *Race/Ethnicity*, *Area*, *Region*, *Manager*, *Union*, *Long Tenure*, *Employer*, and *Employees*.<sup>39</sup>

#### 5.2 Summary statistics

Table 1 Panel B shows the summary statistics for the survey experiment. I restrict the sample to respondents who answer all demographic questions as well as the question on whether they intend to report the misconduct, leading to a total of 2,708 observations.

<sup>&</sup>lt;sup>39</sup>To maximize my sample size, I ran the survey with two independent survey companies with nonoverlapping respondent pools. To control for any potential differences in the way the survey was administered, I include an indicator for the respective survey company in all regressions.

Because I oversample the LGBTQ+ community, I have 1,126 responses from individuals who are part of the LGBTQ+ community and 1,582 from respondents who are not part of the LGBTQ+ community. For variable definitions, see Appendix Table A1.

The main outcome variable is *Reporting Intent*, which is a binary variable that equals 1 if the respondent indicates that they would report the misconduct to the federal regulator. On average, about 70% of respondents intend to report the misconduct in the scenario.<sup>40</sup> The respondents score their whistleblowing concerns on a Likert scale of 1 to 7. For these questions, respondents are able to check a box saying "Does not apply" or "Prefer not to answer," neither of which I use in my analyses, leading to fewer (and varying) observations for these variables. The average scores for the concerns range from 2.93 to 3.88, with considerable variation both between and within the concerns.

The LGBTQ+ respondents in my sample exhibit characteristics that are consistent with minorities in the U.S. Census Current Population Survey data. Specifically, the LGBTQ+ respondents are less likely to be college educated and less likely to be a manager while being more likely to have shorter tenure and a lower salary. In addition, the LGBTQ+ respondents in my sample are less likely to be cisgender male, are younger, are more likely to be part of a racial minority, and have more liberal political views. They are also more likely to be part of a union, more likely to work for a public company, and more likely to work for a smaller company. For detailed demographic statistics, see the Internet Appendix Table IA4.

#### 5.3 Results

Table 7 shows that public attention during Pride Month strongly increases the reporting intent of LGBTQ+ employees compared with non-LGBTQ+ employees. Because the out-

<sup>&</sup>lt;sup>40</sup>Note that the decision to blow the whistle might be lower in practice because employees often have to decide whether an observed misconduct is reportable and whether they are responsible for reporting it. My survey is designed to isolate the reporting choice by clearly stating that the incident should be reported and implying that the survey respondent is responsible for doing so. Thus, without any frictions, 100% of respondents should report the incident in the scenario. In addition, a similar number is reported by the Ethics and Compliance Institute, with 69% of survey respondents who observed misconduct reporting the misconduct in 2017 (ECI, 2021).

come variable is binary (report or not), all regressions in this table are logistic regressions.<sup>41</sup> Both regressions include all control variables discussed above and the regressions displaying all control variables are in Appendix Table A4. Column (1) uses the entire sample, and the effect size translates to a relative increase in the willingness to report misconduct by about 41%.<sup>42</sup> In Column (4), I exclude control observations that are part of a racial minority to get a cleaner assignment of minority and non-minority status in the sample and to reduce any impact of potential spillover effects on other minorities. The effect magnitude increases to 52%, along with an increase in the statistical significance. The estimated effect sizes here tie in well with the estimated effect size in the archival analysis based on estimates on the LGBTQ+ population. In the OSHA data, a treatment county has on average 0.84 complaints per month and an 8.8% LGBTQ+ population share. Assuming this translates to the share of complaints made by LGBTQ+ employees, 0.074 complaints stem from LGBTQ+ employees (0.84 × 8.8%). The estimated increase in complaints is about 0.032 per county-month, which represents a 43% increase in whistleblowing activity.<sup>43</sup>

To get a better understanding of why LGBTQ+ employees' willingness to report misconduct increases during Pride Month, I estimate DiD OLS regressions with the score for a particular concern (i.e., a score of 1 to 7 on the Likert scale) as the dependent variable. Table 8 shows the results. The control observations in the sample are limited to non-LGBTQ+ employees who are not part of a racial minority, as in Column (2) of Table 7. Compared with White non-LGBTQ+ respondents, some concerns of respondents who are part of the LGBTQ+ community decrease significantly. This includes the concerns about non-monetary retaliation by employers, increases in public discrimination, and negative impacts on their external reputation. The effects range from decreases in the relative concern from 0.38 to 0.63. To put this into perspective, the coefficient sizes are between 19.05% and 31.24%

<sup>&</sup>lt;sup>41</sup>The results hold when using ordinary least squares (OLS) regressions, as displayed in the Internet Appendix Table IA5.

<sup>&</sup>lt;sup>42</sup>This is calculated as  $(e^{0.3461} - 1) * 100 = 41.35\%$ .

<sup>&</sup>lt;sup>43</sup>Assuming proportional complaint is likely an overestimation, which, in turn, underestimates the increase in whistleblowing here.

of the respective standard deviations. In addition, the estimated coefficients for concerns about internal reputation, non-monetary retaliation by co-workers, and monetary retaliation by employers are economically significant but fail to reach statistical significance, likely because my survey lacks power. While, public attention seems to decrease many whistleblowing concerns of LGBTQ+ employees, it does not seem to have an effect on the employees' concerns about their firm's reputation, their social life, and regulator enforcement, both with respect to economic significance and statistical significance.<sup>44</sup>

## 6 Conclusion

Compared with other stakeholders, employees are relatively well informed about misconduct at their workplace because they can acquire information through their daily activities. However, employees might be reluctant to share such information with regulators, especially if they expect significant adverse consequences for blowing the whistle; This reluctance is likely greater for minorities relative to non-minorities. Focusing on the LGBTQ+ community, I examine whether public attention affects whistleblowing by minority employees.

Comparing counties with explicit protection for LGBTQ+ employees under Title VII with those lacking such protection, I find a relative increase in whistleblowing in the latter counties (i.e., counties with relatively higher expected whistleblowing costs) during Pride Month (June), which indicates a period of heightened public attention for the LGBTQ+ community. I also find that this result is concentrated in states with relatively higher LGBTQ+ population shares and that whistleblowers are more likely to disclose their identity during Pride Month. I provide complementary evidence from a survey experiment that shows that LGBTQ+ respondents' willingness to report misconduct increases during Pride Month, relative to non-LGBTQ+ respondents, and that Pride Month reduces LGBTQ+ respondents'

<sup>&</sup>lt;sup>44</sup>Even though the survey was framed as a survey about reporting of wrongdoing in the workplace and all leading questions are asked after the main part of the survey, it is possible that some LGBTQ+ respondents understood the ultimate objective of the survey and bias their concerns downwards. However, such a systematic bias would likely affect all concerns, whereas my analyses show large differences in the coefficients in Table 8. Thus, it is unlikely that my results are driven by such a bias.

whistleblowing concerns related to retaliation, reputational effects, and adverse responses from the general public.

Whistleblowing is an important governance mechanism and employees are a valuable information source that is increasingly used (and needed) by regulators. Differences in whistleblowing barriers can introduce systematic differences in monitoring and enforcement, which can exacerbate the inequality that minorities face in the labor market. Overall, my findings suggest that public attention can increase whistleblowing by minorities and that this is (at least partly) driven by a decrease in whistleblowing concerns. While this is only a first step, improving our understanding of whistleblowing concerns can help regulators, firms, and policymakers reduce (unequal) barriers to whistleblowing.

Although I show a robust effect of public attention on whistleblowing, I am only able to estimate a lower bound of the treatment effect because it is likely that public attention also increases whistleblowing in control counties (though to a smaller extent). In addition, the public attention in my study is, on average, rather favorable towards the minority in question and it is unclear how minorities respond to less favorable public attention. Another caveat is that I am not able to distinguish between internal and external whistleblowing activity. Aside from data availability constraints, my study focuses on external whistleblowing because internal whistleblowing can be ineffective (Soltes, 2020) and is likely a weaker deterrent for misconduct owing to the lack of transparency and information dissemination. However, part of the effect size could be driven by differential increases in internal whistleblowing. Lastly, while my study focuses on misconduct that is closely related to ESG issues through working conditions and worker safety, it is unclear to what extent my findings could be replicated in other settings. While many factors in my setting are general and similar to other whistleblower settings, future research could examine any differences in the effect stemming from the institutional setting.

## References

- Baloria, V. P., C. A. Marquardt, and C. I. Wiedman (2017). "A Lobbying Approach to Evaluating the Whistleblower Provisions of the Dodd-Frank Reform Act of 2010". Contemporary Accounting Research 34 (3), pp. 1305–1339.
- Barrios, J. M. (2021). "Staggeringly Problematic: A Primer on Staggered DiD for Accounting Researchers". Unpublished manuscript. Available at this link. [Last accessed: 2022-08-21]
- Barron, L. G. and M. Hebl (2013). "The force of law: The effects of sexual orientation antidiscrimination legislation on interpersonal discrimination in employment". *Psychology*, *Public Policy, and Law* 19 (2), pp. 191–205.
- Berger, P. G. and H. Lee (2022). "Did the Dodd–Frank Whistleblower Provision Deter Accounting Fraud?" *Journal of Accounting Research*, pp. 1–42.
- Bertrand, M. and S. Mullainathan (2004). "Are Emily and Greg More Employable than Lakisha and Jamal? A Field Experiment on Labor Market Discrimination". American Economic Review 94 (4), pp. 991–1013.
- Bloomfield, R., M. W. Nelson, and E. Soltes (2016). "Gathering Data for Archival, Field, Survey, and Experimental Accounting Research". *Journal of Accounting Research* 54 (2), pp. 341–395.
- Bowen, P. (2019). "With a year passed since Meridian 'added the words' LGBTQ residents reflect on next steps". KVTB7. Available at this link. [Last accessed: 2022-08-31]
- Call, A. C., S. Kedia, and S. Rajgopal (2016). "Rank and file employees and the discovery of misreporting: The role of stock options". *Journal of Accounting and Economics* 62, pp. 277–300.
- Call, A. C., G. S. Martin, N. Y. Sharp, and J. H. Wilde (2018). "Whistleblowers and Outcomes of Financial Misrepresentation Enforcement Actions". *Journal of Accounting Re*search 56 (1), pp. 123–171.
- Campbell, D. W. and R. Shang (2022). "Tone at the Bottom: Measuring Corporate Misconduct Risk from the Text of Employee Reviews". *Management Science*.
- Cech, E. A. and W. R. Rothwell (2020). "LGBT Workplace Inequality in the Federal Workforce: Intersectional Processes, Organizational Contexts, and Turnover Considerations". *ILR Review* 73 (1), pp. 25–60.
- Ceresny, A. (2016). "The SEC's Whistleblower Program: The Successful Early Years". U.S. Securities and Exchange Commission. Available at this link. [Last accessed: 2022-05-26]
- Christensen, H. B., E. Floyd, L. Y. Liu, and M. Maffett (2017). "The real effects of mandated information on social responsibility in financial reports: Evidence from mine-safety records". *Journal of Accounting and Economics* 64, pp. 284–304.
- Christensen, H. B., L. Hail, and C. Leuz (2021). "Mandatory CSR and sustainability reporting: economic analysis and literature review". *Review of Accounting Studies* 26 (3), pp. 1176–1248.
- Ciani, E. and P. Fisher (2019). "Dif-in-Dif Estimators of Multiplicative Treatment Effects". Journal of Econometric Methods 8 (1), pp. 1–10.
- Cohn, J. B., Z. Liu, and M. Wardlaw (2022). "Count Data in Finance". Journal of Financial Economics 146 (2), pp. 529–551.
- Correia, S., P. Guimarães, and T. Z. Zylkin (2020). "Fast Poisson estimation with highdimensional fixed effects". *Stata Journal* 20 (1), pp. 95–115.

- Curtis, M. B. and E. Z. Taylor (2009). "Whistleblowing in public accounting: Influence of identity disclosure, situational context, and personal characteristics". Accounting and the Public Interest 9, pp. 191–220.
- Dahl, G. B. and M. Knepper (2022). "Why is Workplace Sexual Harassment Underreported? The Value of Outside Options Amid the Threat of Retaliation". Unpublished manuscript. Available at this link. [Last accessed: 2022-05-22]
- Dey, A., J. Heese, and G. Pérez-Cavazos (2021). "Cash-for-Information Whistleblower Programs: Effects on Whistleblowing and Consequences for Whistleblowers". Journal of Accounting Research 59 (5), pp. 1689–1740.
- Dyck, A., A. Morse, and L. Zingales (2010). "Who blows the whistle on corporate fraud?" *Journal of Finance* 65 (6), pp. 2213–2253.
- ECI (2021). "The state of ethics & compliance in the workplace: A look at global trends". Ethics and Compliane Initiative. Available at this link. [Last accessed: 2022-05-26]
- Good Jobs First (2022). "Violation Tracker". Good Jobs First. Available at this link. [Last accessed: 2022-08-25]
- Goodman-Bacon, A. (2021). "Difference-in-differences with variation in treatment timing". Journal of Econometrics 225 (2), pp. 254–277.
- Grittner, A. and M. Johnson (2022). "Deterring Worker Complaints Worsens Workplace Safety: Evidence from Immigration Enforcement". Unpublished manuscript. Available at this link. [Last accessed: 2022-08-21]
- Guthrie, C. P., C. S. Norman, and J. M. Rose (2012). "Chief audit executives' evaluations of whistle-blowing allegations". *Behavioral Research in Accounting* 24 (2), pp. 87–99.
- Guthrie, C. P. and E. Z. Taylor (2017). "Whistleblowing on Fraud for Pay: Can I Trust You?" Journal of Forensic Accounting Research 2 (1), A1–A19.
- Hancock, B., M. Williams, J. Manyika, L. Yee, and J. Wong (2021). "Race in the workplace: The Black experience in the US private sector". McKinsey. Available at this link. [Last accessed: 2022-06-06]
- Hayes, R. M., F. Jiang, Y. Pan, and H. Tang (2021). "COVID Racial Disparities in Financial Compliants and the Role of Corporate Social Attitudes". Unpublished manuscript. Available at this link. [Last accessed: 2022-04-26]
- Hayes, R. M., F. Jiang, and Y. Pan (2021b). "Voice of the Customers: Local Trust Culture and Consumer Complaints to the CFPB". Journal of Accounting Research 59 (3), pp. 1077–1121.
- Heese, J. and G. Pérez-Cavazos (2021). "The effect of retaliation costs on employee whistleblowing". *Journal of Accounting and Economics* 71.
- Heese, J., G. Pérez-Cavazos, and C. D. Peter (2022). "When the local newspaper leaves town: The effects of local newspaper closures on corporate misconduct". *Journal of Financial Economics* 145 (2), pp. 445–463.
- Hirsch, B. T. and D. A. Macpherson (2003). "Union Membership and Coverage Database from the Current Population Survey: Note". *Industrial and Labor Relations Review* 56 (2), p. 349.
- Johnson, M., D. Schwab, and P. Koval (2022). "Legal Protection Against Retaliatory Firing Improves Workplace Safety". Unpublished manuscript. Available at this link. [Last accessed: 2022-05-22]

- Johnson, M. S. (2020). "Regulation by shaming: Deterrence effects of publicizing violations of workplace safety and health laws". *American Economic Review* 110 (6), pp. 1866–1904.
- Jones, J. M. (2022). "LGBT Identification in U.S. Ticks Up to 7.1%". Gallup. Available at this link. [Last accessed: 2022-06-06]
- Kyaw, K., S. Treepongkaruna, P. Jiraporn, and C. Padungsaksawasdi (2022). "Does board gender diversity improve the welfare of lesbian, gay, bisexual, and transgender employees?" Corporate Social Responsibility and Environmental Management 29 (1), pp. 200– 210.
- Lee, G. and X. Xiao (2018). "Whistleblowing on accounting-related misconduct: A synthesis of the literature". *Journal of Accounting Literature* 41 (March), pp. 22–46.
- Leonelli, S. (2022). "Are Newspaper Deserts an Oasis for Leniency? The Effect of Information Dissemination on Regulator Activity". Unpublished manuscript. Available at this link. [Last accessed: 2022-07-24]
- Li, F. and V. Nagar (2013). "Diversity and Performance". *Management Science* 59 (3), pp. 529–544.
- Lloyd, C. (2021). "One in Four Black Workers Report Discrimination at Work". Gallup. Available at this link. [Last accessed: 2022-10-17]
- Mahowald, L. (2022). "LGBTQI+ Nondiscrimination Laws Improve Economic, Physical, and Mental Well-Being". The Center for American Progress. Available at this link. [Last accessed: 2022-08-31]
- Mellor, S. (2021). "Pride logo, or no Pride logo? Companies still grapple with the meaning of being an LGBTQ+ ally". Fortune. Available at this link. [Last accessed: 2022-09-01]
- Mesmer-Magnus, J. R. and C. Viswesvaran (2005). "Whistleblowing in organizations: An examination of correlates of whistleblowing intentions, actions, and retaliation". *Journal of Business Ethics* 62 (3), pp. 277–297.
- Miceli, M. P., J. P. Near, and T. M. Dworkin (2008). Whistle-Blowing in Organizations. 1st Editio. Psychology Press, pp. 67–99.
- National Safety Council (2022). "Work Injury Costs and Time Lost". Injury Facts. Available at this link. [Last accessed: 2022-09-19]
- Near, J. P. and M. P. Miceli (1985). "Organizational dissidence: The case of whistle-blowing". Journal of Business Ethics 1 (4), pp. 1–16.
- NPR, Harvard School of Public Health, and Robert Wood Johnson Foundation (2017). "Discrimination in America: Experiences and Views of LGBTQ Americans". NPR. Available at this link. [Last accessed: 2022-05-29]
- Parizek, K. and K. I. Evangelinos (2021). "Corporate social responsibility strategies and accountability in the UK and Germany: Disclosure of lesbian, gay, bisexual and transgender issues in sustainability reports". Corporate Social Responsibility and Environmental Management 28 (3), pp. 1055–1065.
- PricewaterhouseCoopers (2013). "Striking a balance: Whistleblowing arrangements as part of a speak up strategy". PwC. Available at this link. [Last accessed: 2022-05-27]
- Raghunandan, A. and T. Ruchti (2021). "Real Effects of Information Frictions Within Regulators: Evidence from Workplace Safety Violations". Unpublished manuscript. Available at this link. [Last accessed: 2022-05-31]

- Schultz, J. J., D. A. Johnson, D. Morris, and S. Dyrnes (1993). "An Investigation of the Reporting of Questionable Acts in an International Setting". *Journal of Accounting Re*search 31, p. 75.
- Schweller, G. (2021). "IRS Whistleblower Program Recovered \$472 Million in 2020 But Office is Plagued by Massive Delays". Whistleblower Network News. Available at this link. [Last accessed: 2022-05-30]
- Sears, B., C. Mallory, A. R. Flores, and K. J. Conron (2021). "LGBT people's experiences of workplace discrimination and harassment". Williams Institute. Available at this link. [Last accessed: 2022-05-29]
- SEC (2021). "2021 Annual Report to Congress: Whistleblower Program". U.S. Securities and Exchange Commission. Available at this link. [Last accessed: 2022-10-17]
- Skandalis, D., I. Marinescu, and M. N. Massenkoff (2022). "Racial Inequality in the U.S. Unemployment Insurance System". Unpublished manuscript. Available at this link. [Last accessed: 2022-08-28]
- Soltes, E. (2020). "Paper Versus Practice: A Field Investigation of Integrity Hotlines". Journal of Accounting Research 58 (2), pp. 429–472.
- Spieler, E. A. and J. F. Burton (2012). "The lack of correspondence between work-related disability and receipt of workers' compensation benefits". American Journal of Industrial Medicine 55 (6), pp. 487–505.
- Stubben, S. R. and K. T. Welch (2020). "Evidence on the Use and Efficacy of Internal Whistleblowing Systems". Journal of Accounting Research 58 (2), pp. 473–518.
- Zuckerman, J. and M. Stock (2022). "SEC Whistleblower Program: How long does it take to receive an award?". Zuckerman Law. Available at this link. [Last accessed: 2022-05-30]

## Tables

Panal A: OSHA Dataset	Observations	Moon	SD	D10	Modian	D00
Main Variables:	Observations	mean	50	1 10	median	1 90
No Title VII Protection	276 981	0.73	0.44	0.00	1.00	1.00
No CoA Title VII Protection	276,981	0.75	0.44	0.00	0.00	1.00
Prido	276,981	0.40	0.00	0.00	0.00	0.00
Complaints	276,981	1.59	5.87	0.00	0.00	3.00
Formal Complaints	276,981	0.33	1.45	0.00	0.00	1.00
Inspected Complaints	276,981	0.35	1.40 1.57	0.00	0.00	1.00
Employment	270,981	0.42 46.77	161 42	1.00	0.00	1.00
Control Variables:	210,901	40.17	101.40	1.00	9.09	35.10
Some Sox Households	276 081	6 13	1 73	3.08	6.08	8 38
Marriago Equality	270,981	0.15	0.48	0.00	1.00	1.00
Conder Identity Included	270,981	0.00	0.40	0.00	1.00	1.00
Violations	270,981	0.21 0.67	0.40 1.02	0.00	0.00	1.00 2.50
A acidente	270,901	0.07	1.95	0.00	0.00	2.50
Accidents	270,981	0.00	0.02	0.00	0.00	0.00
Inspections	270,981	0.45	0.12 0.00	0.00	0.00	1.12
Construction Employment	276,981	4.38	3.33 9.79	1.07	3.94	1.81
Abnormal Temperature	276,981	0.70	3.73	-3.79	0.67	5.14
Unemployed To Job Openings	276,981	1.59	0.90	0.70	1.30	3.00
Percent Union	276,981	9.94	4.65	5.10	9.00	16.00
Percent White Employees	276,981	81.32	9.06	67.37	81.70	92.35
Sub-Sample Variables:						
High $LGBTQ+$	276,981	0.45	0.50	0.00	0.00	1.00
Urban	276,981	0.40	0.49	0.00	0.00	1.00
Federal	276,981	0.55	0.50	0.00	1.00	1.00
Panel B: Experimental Survey Data						
LGBTQ+	2,708	0.42	0.49	0.00	0.00	1.00
Pride	2,708	0.47	0.50	0.00	0.00	1.00
Reporting Intent	2,708	0.70	0.46	0.00	1.00	1.00
Employer Monetary	1,435	3.45	2.01	1.00	3.00	6.00
Employer Non-Monetary	1,440	3.50	2.02	1.00	3.00	6.00
Co-Worker Non-Monetary	1,439	3.43	1.99	1.00	3.00	6.00
Internal Reputation	1,454	3.48	1.95	1.00	3.00	6.00
External Reputation	1,449	3.56	1.99	1.00	4.00	6.00
Firm Reputation	1,447	3.71	1.91	1.00	4.00	6.00
Regulator Uninterested	1,442	3.78	1.96	1.00	4.00	7.00
Regulator Unable	1,440	3.88	1.92	1.00	4.00	7.00
Public Discrimination	1,437	3.35	2.00	1.00	3.00	6.00
Social Life	1,400	2.93	1.98	1.00	2.00	6.00

Table 1: Summary statistics

*Notes:* Panel A displays summary statistics for the sample used in the archival analysis, and Panel B displays summary statistics for the sample used in the survey analysis. All variable descriptions can be found in Appendix Table A1.

Dependent Variable: Complaints	County and Month FE (1)	County and Size $\times$ Region $\times$ Month FE (2)
Pride $\times$ No Title VII Protection	(4.33)	(2.07)
No Title VII Protection	-0.0507* (-1.81)	-0.0131 (-0.49)
Control Variables:		
Same-Sex Households	-0.0129*** (-3.16)	-0.0316*** (-6.34)
Marriage Equality	$0.0208^{**}$ (2.26)	-0.0570*** (-4.27)
Gender Identity Included	-0.1023*** (-3.92)	-0.0013 (-0.04)
Violations	0.0039 (1.32)	$0.0057^{**}$ (1.96)
Accidents	$0.4230^{*}$ (1.79)	0.3134 (1.27)
Inspections	$0.0008 \\ (0.14)$	$0.0117^{**}$ (2.07)
Construction Employment	0.0127 (1.18)	0.0161 (1.49)
Abnormal Temperature	$\begin{array}{c} 0.0034^{***} \\ (4.53) \end{array}$	0.0013 (0.76)
Unemployed To Job Openings	$0.0462^{**}$ (2.41)	$0.0666^{**}$ (2.58)
Percent Union	$\begin{array}{c} 0.0070^{***} \\ (2.70) \end{array}$	$0.0093^{***}$ (3.11)
Percent White Employees	$-0.0179^{***}$ (-5.28)	-0.0283*** (-7.38)
Exposure Variable	Employment	Employment
County FE	YES	YES
Year $\times$ Month FE	YES	NO
$\frac{\text{Region} \times \text{Size} \times \text{Year} \times \text{Month FE}}{2}$	NO	YES
Cluster variable	County-Month	County-Month
Number of Clusters	36,176	36,176
Used Ubservations	276,981	276,981
r seudo n-squared	0.1100	0.1202

#### Table 2: Employee whistleblowing increases with public attention

Notes: This table reports coefficient estimates from Poisson regressions estimating the effect of public attention on employee whistleblowing. The observations are at the county-year-month level and the dependent variable is *Complaints*, which is the number of employee complaints made to OSHA in a given county-year-month. The regressions use the number of employees in a given county-year-month as exposure to account for differences in the number of individuals who can blow the whistle. *Pride* is an indicator for Pride Month (June), and *No Title VII Protection* indicates states without explicit protection for LGBTQ+ employees under Title VII. All variable descriptions can be found in Appendix Table A1. All specifications cluster at the county-month level. \*\*\*, \*\*\*, and \* indicate statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively.

	High LGBTQ+	LGBTQ+
Dependent Variable: Complaints	(1)	(2)
Pride $\times$ No Title VII Protection	$0.0680^{***}$	0.0014
	(2.66)	(0.06)
No Title VII Protection	-0.0911	$0.0580^{**}$
	(-1.19)	(2.33)
Difference in coefficients (p-value)	).	)6
Exposure Variable	Employment	Employment
Controls	YES	YES
County FE	YES	YES
Region $\times$ Size $\times$ Year $\times$ Month FE	YES	YES
Cluster variable	County-Month	County-Month
Number of Clusters	$16,\!333$	19,802
Used Observations	$120,\!479$	$151,\!081$
Pseudo R-squared	0.7808	0.6226

Table 3: Results consistent with changes in LGBTQ+ whistleblowing

Notes: This table reports coefficient estimates from Poisson regressions estimating the effect of public attention on employee whistleblowing. Columns (1) and (2) split the sample based on the median percentage of the statepopulation identifying as part of the LGBTQ+ community. The observations are at the county-year-month level, and the dependent variable is *Complaints*, which is the number of employee complaints made to OSHA in a given countymonth. The regressions use the number of employees in a given county-month as exposure to account for differences in the number of individuals who can blow the whistle. *Pride* is an indicator for Pride Month (June), and *No Title VII Protection* indicates states without explicit protection for LGBTQ+ employees under Title VII. All variable descriptions can be found in Appendix Table A1. All specifications cluster at the county-month level. T-statistics are displayed in parentheses. \*\*\*, \*\*, and \* indicate statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively.

Dependent Variable: Complaints	$\begin{array}{c} \text{Formal} \\ \text{Complaints} \\ (1) \end{array}$	Inspected Complaints (2)
Pride $\times$ No Title VII Protection	$0.0531^{**}$	-0.0021
	(2.17)	(-0.08)
No Title VII Protection	$-0.2747^{***}$	-0.3205***
	(-3.72)	(-4.47)
Exposure Variable	Complaints	Complaints
Controls	YES	YES
County FE	YES	YES
Region $\times$ Size $\times$ Year $\times$ Month FE	YES	YES
Cluster variable	County-Month	County-Month
Number of Clusters	$23,\!890$	25,240
Used Observations	93,738	$97,\!596$
Pseudo R-squared	0.5067	0.4921

Table 4: Whistleblowers are more likely to disclose their identity

Notes: This table reports coefficient estimates from Poisson regressions estimating the effect of public attention on employee's anonymity choice and regulator's enforcement decision. The regressions use the number of complaints in a given county-month as exposure to account for differences in whistleblowing activity. In column (1), the dependent variable is the number of formal complaints (i.e., non-anonymous) in a given county-year-month. In column (2), the dependent variable is the number of inspected complaints (i.e., complaints that resulted in enforcement activity). Pride is an indicator for Pride Month (June), and No Title VII Protection indicates states without explicit protection for LGBTQ+ employees under Title VII. All variable descriptions can be found in Appendix Table A1. All specifications cluster at the county-month level. T-statistics are displayed in parentheses. \*\*\*, \*\*, and \* indicate statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively.

Dependent Variable: Complainte	Before $2015$	After $2014$	Rural Counties	Urban Counties
Pride × No Title VII Protection	$\frac{(1)}{0.0247}$	0.0467**	0.0188	(4)
The × No The vir Direction	0.0247	(2.20)	0.0188	0.0408
	(0.84)	(2.20)	(0.43)	(2.08)
No Title VII Protection	-0.0084	-0.0267	-0.3277**	-0.0067
	(-0.18)	(-0.61)	(-2.35)	(-0.25)
Difference in coefficients (p-value)		55	.6	64
Exposure Variable	Employment	Employment	Employment	Employment
Controls	YES	YES	YES	YES
County FE	YES	YES	YES	YES
Region $\times$ Size $\times$ Year $\times$ Month FE	YES	YES	YES	YES
Cluster variable	County-Month	County-Month	County-Month	County-Month
Number of Clusters	34,239	34,942	$22,\!134$	13,935
Used Observations	100,213	$167,\!536$	166,020	106,579
Pseudo R-squared	0.7206	0.7202	0.2353	0.7228

#### Table 5: Effect varies with the saliency of Pride Month

Notes: This table reports coefficient estimates from Poisson regressions estimating the effect of public attention on employee whistleblowing. Column (1) uses only observations before 2015, and Column (2) uses only observations after 2014. Column (3) restricts the sample to rural counties and Column (4) restricts the sample to urban counties (i.e., counties in metropolitan statistical areas). The observations are at the county-year-month level, and the dependent variable is *Complaints*, which is the number of employee complaints made to OSHA in a given county-year-month. The regressions use the number of employees in a given county-year-month as exposure to account for differences in the number of individuals who can blow the whistle. *Pride* is an indicator for Pride Month (June), and *No Title VII Protection* indicates counties without explicit protection for LGBTQ+ employees under Title VII. All variable descriptions can be found in Appendix Table A1. All specifications cluster at the county-month level. T-statistics are displayed in parentheses. \*\*\*, \*\*, and \* indicate statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively.

Dependent Variable: Complaints	Federal OSHA Only (1)	$\begin{array}{c} \text{County} \times \\ \text{Year FE} \\ (2) \end{array}$	Circuit Court of Appeals (3)	State Level (4)
Pride $\times$ No Title VII Protection	$0.0511^{*}$	$0.0357^{**}$		
	(1.80)	(2.17)		
	0.0020	0.0000		
No 1itle VII Protection	0.0238	0.0602		
	(0.78)	(1.11)		
Pride $\times$ No CoA Title VII Protection			0.0508***	
			(2.60)	
			()	
No CoA Title VII Protection			$-0.5377^{***}$	
			(-20.57)	
				0.0460*
Pride $\times$ No Title VII Protection				0.0462*
				(1.66)
No Title VII Protection				1 1810***
				(-16.21)
Exposure Variable	Private Employment	Employment	Employment	Employment
Controls	YES	SOME	YES	YES
County FE	YES	NO	YES	NO
State FE	NO	NO	NO	YES
County $\times$ Year FE	NO	YES	NO	NO
Region $\times$ Year $\times$ Month FE	NO	NO	NO	YES
Region $\times$ Size $\times$ Year $\times$ Month FE	YES	YES	YES	NO
Cluster variable	County-Month	County-Month	County-Month	State-Month
Number of Clusters	19,894	35,802	36,176	588
Used Observations	149,913	$227,\!846$	276,981	4,704
Pseudo R-squared	0.6331	0.7119	0.7206	0.9246

Table 6: Archival empirical results are robust to various specifications

Notes: This table reports coefficient estimates from Poisson regressions estimating the effect of public attention on employee whistleblowing using various alternative specifications. Column (1) uses only states under federal OSHA jurisdiction. Column (2) includes time-varying local fixed effects to control for unobservables and to implement a stacked regression. In this regression, control variables at the state-year level are dropped because they are subsumed by the fixed effects. Column (3) uses an alternative definition for the treatment states, taking U.S. Circuit Court of Appeals rulings into account. Column (4) conducts the analysis at the state-year-month level. Except for Column (4), the observations are at the county-year-month level. The dependent variable is Complaints for all regressions, which is the number of employee complaints made to OSHA in a given county-year-month (or state-year-month). The regressions use the number of employees in a given county-year-month (or state-year-month) as exposure to account for differences in the number of individuals who can blow the whistle. Pride is an indicator for Pride Month (June). No Title VII Protection indicates counties/states without explicit protection for LGBTQ+ employees under Title VII and No CoA Title VII Protection indicates counties without explicit protection for LGBTQ+ employees under Title VII taking U.S. Circuit Court of Appeals rulings into account. The region fixed effects in Columns (1) to (3) are based on OSHA regions whereas they are based on census regions in Column (4). All variable descriptions can be found in Appendix Table A1. All specifications cluster at the county-month level, except Column (4), which clusters at the state-month level. T-statistics are displayed in parentheses. \*\*\*, \*\*, and \* indicate statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively.

Dependent Variable: Reporting Intent	Full Sample (1)	Non-Minority as Control (2)
$Pride \times LGBTQ+$	0.3461**	0.4177**
	(1.96)	(2.26)
LGBTQ+	-0.0526	-0.0684
	(-0.43)	(-0.51)
Pride	-0.0085	-0.0839
	(-0.08)	(-0.68)
Control Group Respondents	Not LGBTQ+	White & Not LGBTQ+
Controls	YES	YES
Observations	2,708	2,383
Pseudo R-squared	0.0159	0.0203

Table 7: Pride Month increases LGBTQ+ respondents' reporting intent in survey experiment

Notes: This table reports coefficient estimates from logistic regressions estimating the effect of Pride Month on employee whistleblowing by members of the LGBTQ+ community. The dependent variable is *Reporting Intent*, which is a binary variable that equals 1 if the respondent indicates that they would report the misconduct to the federal regulator. *Pride* is an indicator that equals 1 for the wave that was run during Pride Month (June), and LGBTQ+ indicates whether the respondent is part of the LGBTQ+ community. Column (1) uses the entire sample of valid responses. Column (2) restricts the control observations to employees who are neither part of the LGBTQ+ community nor a racial or ethnic minority. All variable descriptions can be found in Appendix Table A1. The standard errors are heteroskedasticity-robust, and T-statistics are displayed in parentheses. \*\*\*, \*\*, and \* indicate statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively.

Panel A:					
Dependent Variable: Reporting Concern	Employer Non-Monetary (1)	Public Discrimination (2)	External Reputation (3)	Internal Reputation (4)	Co-Worker Non-Monetary (5)
$Pride \times LGBTQ+$	-0.6303***	-0.4192*	-0.3787*	-0.3565	-0.3301
	(-2.82)	(-1.86)	(-1.69)	(-1.61)	(-1.44)
Pride	0.0512	0.0254	-0.1325	-0.1383	-0.1328
	(0.35)	(0.17)	(-0.89)	(-0.93)	(-0.88)
LGBTQ+	$0.3708^{*}$	0.2131	0.1599	0.1284	0.1194
·	(1.90)	(1.07)	(0.81)	(0.66)	(0.58)
Controls	YES	YES	YES	YES	YES
Observations	1,440	1,437	1,449	1,454	1,439
Adj. R-squared	0.1231	0.1203	0.1117	0.1134	0.1284
Panel B:					
Dependent Variable: Reporting Concern	Employer Monetary (6)	Social Life (7)	Firm Reputation (8)	Regulator Unable (9)	Regulator Uninterested (10)
$Pride \times LGBTQ+$	-0.3160	-0.0105	0.0015	0.1435	0.1613
	(-1.37)	(-0.05)	(0.01)	(0.64)	(0.73)
Pride	-0.1353 (-0.86)	-0.2078 (-1.36)	-0.0657 (-0.45)	-0.1275 (-0.83)	-0.1812 (-1.19)

Table 8: Mechanism test shows decrease in whistleblowing concerns of LGBTQ+ employees

Notes: This table reports coefficient estimates from ordinary least squares (OLS) regressions estimating the effect of Pride Month on employee whistleblowing concerns for members of the LGBTQ+ community. The dependent variable is one of the 10 whistleblowing concerns, which respondents score on a Likert-scale of 1 to 7 to indicate their extent of concern in the whistleblowing context. The control group is restricted to non-minority employees as in Table 7 Column (2). *Pride* is an indicator that equals 1 for the wave that was run during Pride Month (June), and *LGBTQ* indicates whether the respondent is part of the LGBTQ+ community. All variable descriptions can be found in Appendix Table A1. The standard errors are heteroskedasticity-robust, and T-statistics are displayed in parentheses. \*\*\*, \*\*, and \* indicate statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively.

-0.1716

(-0.90)

YES

1,400

0.1927

-0.0184

(-0.10)

YES

1,447

0.0804

0.0048

(0.02)

YES

1,440

0.0456

-0.1164

(-0.60)

YES

1,442

0.0644

0.0615

(0.30)

YES

1,435

0.1025

LGBTQ+

Controls

Observations

Adj. R-squared

## Figures



Figure 1: Google search interest for LGBTQ+-related terms

*Notes:* This plot shows relative Google trends search interest for the terms "Pride," "Pride Month," "LGBT," and "LGBTQ" over my sample period. The x-axis indicates June (i.e., Pride Month) of every year. These data can be found here. [Last accessed: August 28, 2020]



Figure 2: Counties with explicit protection for LGBTQ+ employees under Title VII

Notes: This figure displays the counties that explicitly protect private sector LGBTQ+ employees (at least based on sexual orientation) under Title VII before the Supreme Court decision in 2020. If a state law protects LGBTQ+ employees under Title VII, it overrides the local county ordinance if the county does not protect LGBTQ+ employees under Title VII. In my analyses, the red counties are the the treatment counties, and the green counties are the control counties. Counties that change their treatment status during the time period (i.e., pass a law or ordinance protecting LGBTQ+ employees) are displayed in yellow.



Figure 3: Relatively more whistleblowing activity in treatment counties during Pride Month

*Notes:* This plot shows estimates from 12 regressions, interacting *No Title VII Protection* with an indicator for each month (i.e., using all other 11 months as the control group). The specification used is Table 2 Column (3). The plot displays the coefficient estimate for each regression as well as 95% confidence intervals.



Figure 4: Decreased concerns for LGBTQ+ survey respondents during Pride Month

*Notes:* This plot shows estimates from the 10 regressions in Table 8 Panels A and B, ordered by topic. The blue coefficients capture concerns related to retaliation, the green coefficients capture concerns related to reputation, the yellow coefficients capture concerns about the regulator, and the red coefficients capture non-work-related concerns. The plot displays the coefficient estimate on  $Pride \times LGBTQ+$  for each regression as well as 90% confidence intervals.

# Appendix

Table A1: Variable definitions

This variable indicates whether a county explicitly pro- tects LGBTQ+ employees under Title VII. It equals 1 if the county does not explicitly protect LGBTQ+ em- ployees, and 0 otherwise. If a state explicitly protects LGBTQ+ employees under Title VII but the county does not have its own ordinance, the variable still equals 1.
This variable indicates whether a county explicitly pro- tects LGBTQ+ employees under Title VII and also takes decisions by the U.S. Circuit Court of Appeals into ac- count. It equals 1 if the county does not explicitly pro- tect LGBTQ+ employees and if the local Circuit Court of Appeals has not ruled in favor of protecting LGBTQ+ employees under Title VII, and 0 otherwise. If a state ex- plicitly protects LGBTQ+ employees under Title VII but the county does not have its own ordinance, the variable still equals 1.
<i>Pride</i> is an indicator that equals 1 for the month June, and 0 otherwise.
<i>Complaints</i> is the number of employee complaints made to OSHA. These data are aggregated to the county-year-month.
Formal Complaints is the number of formal employee com- plaints made to OSHA. Formal complaints are written and signed complaints. Thus, the complaints are not anony- mous to OSHA but the whistleblower's identity can still be kept confidential. These data are aggregated to the county-year-month.
Inspected Complaints is the number of employee com- plaints made to OSHA that lead to an inspection. These data are aggregated to the county-year-month based on the date of the associated complaint.

Employment	This variable captures the number of employees in a given county-year-month in thousands. The data stem from the QCEW Data Files from the U.S. Bureau of Labor Statistics.
Same-Sex Households	This variable captures the number of households headed by same-sex couples per 1,000 households in a given state-year. These data stem from the American Community Survey from the U.S. Census Bureau.
Marriage Equality	This is an indicator that captures whether same-sex marriage is legal at the state-year-month level. It equals 1 if same- sex marriage is legal, and 0 otherwise. After the Supreme Court decision that legalized same-sex marriage federally in June 2015, the indicator equals 1 for all states.
Gender Identity Included	This captures whether a state also explicitly protects employ- ees from discrimination in the workplace under Title VII based on their gender identity, in addition to their sexual orientation. The indicator equals 1 if the protection for gender identity ex- ists, and 0 otherwise. The variable equals 0 for all states that do not protect LGBTQ+ employees under Title VII.
Violations	<i>Violations</i> is the number of violations stemming from planned (i.e., random) OSHA inspections scaled by planned inspections in a given county-year-month. These data are computed from publicly available OSHA data. When included in a regression, this variable is transformed using the inverse hyperbolic sine.
Accidents	Accidents is the number of OSHA accident inspections per 1,000 employees in a given county-year-month. These data are computed from publicly available OSHA data. When included in a regression, this variable is transformed using the inverse hyperbolic sine.
Inspections	<i>Inspections</i> is the number of planned (i.e., random) OSHA inspections per 1,000 establishments in a given county-year- month. These data are computed from publicly available OSHA data and the census County Business Patterns data. When included in a regression, this variable is transformed using the inverse hyperbolic sine.

Table A1: Variable definitions (continued)

Construction Employment	This variable captures percent of employees employed in the construction industry in a given county-year-month. The data stem from the QCEW Data Files from the U.S. Bureau of Labor Statistics. When included in a regres- sion, this variable is transformed using the inverse hyper- bolic sine.
Abnormal Temperature	Abnormal Temperature is the difference between the av- erage temperature of the given county-year-month and the same county's average temperature over the last 30 years for the same month. This difference is measured in Fahrenheit and the data stems from the National Centers for Environmental Information.
Unemployed To Job Openings	This variable captures the number of unemployed individ- uals per job openings in a given state-year-month. These data stem from the Job Openings and Labor Turnover Survey provided by the U.S. Bureau of Labor Statistics (BLS). When included in a regression, this variable is transformed using the inverse hyperbolic sine.
Percent Union	This variable captures the percentage of employees in a given state-year that are part of a labor union. The data stem from the Union Membership and Coverage Database which extracts the data from the Census Current Popu- lation Survey.
Percent White Employees	This variable captures the percent of employees who are White in a given state-year. The data stem from the Expanded State Employment Status Demographic Data made available by the U.S. Bureau of Labor Statistics.
High LGBTQ+	This variable is a binary indicator that indicates a state's relative size of the LGBTQ+ population. These data stem from the Household Pulse Survey from the U.S. Census Bureau, averaging the survey waves 34-46 which were run in 2021 and 2022. To calculate the share of LGBTQ+ individuals I scale the number of individuals that answered "yes" under "Lesbian, Gay, Bisexual and Transgender," by the individuals that answered "no." The indicator <i>High LGBTQ+</i> equals 1 if the state has an above median share of LGBT individuals, and 0 otherwise.

Table A1:	Variable	definitions	(continued)

Urban	This variable is based on data from the U.S. Office of Man- agement and Budget and equals 1 if a county lies within a metropolitan statistical area, and 0 otherwise.
Federal	This variable is a binary indicator and equals 1 if a state is under federal OSHA jurisdiction, and 0 otherwise.
Reporting Intent	This variable is created from the survey response to the ques- tion "Would you report this incident to the relevant federal regulator?" The variable equals 1 if the respondent answers "Yes," and 0 if the respondent answers "No."
Employer Monetary	This variable is created from the score that survey respon- dents assign to the the potential whistleblowing concern "My supervisor/employer will take steps that negatively impact my payment (such as getting fired, taking a pay- or hour-cut, smaller bonus payments, not being promoted, etc.)." The response is scored on a Likert scale and the variable ranges from 1-7. Responses from participants who answer that this concern is not applicable or would prefer not to answer are excluded.
Co-Worker Non-Monetary	This variable is created from the score that survey respon- dents assign to the the potential whistleblowing concern "My co-workers will take steps that negatively impact my regu- lar workday (such as being assigned harder jobs, spreading rumors, threats, harassment, verbal or physical abuse, vio- lence, etc.)." The response is scored on a Likert scale and the variable ranges from 1-7. Responses from participants who answer that this concern is not applicable or would prefer not to answer are excluded.
Internal Reputation	This variable is created from the score that survey respon- dents assign to the the potential whistleblowing concern "Re- porting will negatively impact my reputation with my co- workers and/or my supervisor." The response is scored on a Likert scale and the variable ranges from 1-7. Responses from participants who answer that this concern is not applicable or would prefer not to answer are excluded.

Table A1: Variable definitions (continued)

Table A1:	Variable	definitions	(continued)	)
-----------	----------	-------------	-------------	---

External Reputation	This variable is created from the score that survey respondents assign to the the potential whistleblowing concern "Reporting will impact my reputation more generally (e.g., potential alter- native employers will be hesitant to hire me)." The response is scored on a Likert scale and the variable ranges from 1-7. Re- sponses from participants who answer that this concern is not applicable or would prefer not to answer are excluded.
Firm Reputation	This variable is created from the score that survey respondents assign to the the potential whistleblowing concern "Reporting will have a negative impact on the company I work for (e.g., rep- utation, lost profits, etc.)." The response is scored on a Likert scale and the variable ranges from 1-7. Responses from partic- ipants who answer that this concern is not applicable or would prefer not to answer are excluded.
Regulator Uninterested	This variable is created from the score that survey respondents assign to the the potential whistleblowing concern "The regu- lator does not care about this and will not take my complaint seriously." The response is scored on a Likert scale and the vari- able ranges from 1-7. Responses from participants who answer that this concern is not applicable or would prefer not to answer are excluded.
Regulator Unable	This variable is created from the score that survey respondents assign to the the potential whistleblowing concern "The regulator is not able to reduce wrongdoing at my workplace in the long run." The response is scored on a Likert scale and the variable ranges from 1-7. Responses from participants who answer that this concern is not applicable or would prefer not to answer are excluded.
Public Discrimination	This variable is created from the score that survey respondents assign to the the potential whistleblowing concern "I will face increased discrimination, harassment, and/or violence outside of the workplace." The response is scored on a Likert scale and the variable ranges from 1-7. Responses from participants who answer that this concern is not applicable or would prefer not to answer are excluded.

Table A1: Variable definitions (continued)

Social Life	This variable is created from the score that survey respondents assign to the the potential whistleblowing concern "I won't be invited to non- work-related social events by my supervisor or co-workers anymore." The response is scored on a Likert scale and the variable ranges from 1-7. Re- sponses from participants who answer that this concern is not applicable or would prefer not to answer are excluded.
LGBTQ+	This variable is created from various questions asking about gender iden- tity ("How do you describe yourself?") and sexual orientation ("What best describes your sexual orientation?"). Based on these answers, the variable equals 1 if the respondent is part of the LGBTQ+ community, and 0 otherwise. This classification is tested against the question "Are you part of the LGBTQ+ community?" and respondents with inconsis- tent answers are excluded.
Male	This variable is created from the demographic question "What is your age?" Respondents were provided with 10 age buckets. Those buckets are combined to reflect ages 30 and Under, 31 to 50, and Over 50. These are binary indicators that equal 1 if the respondent falls into the respective category, and 0 otherwise.
R or E	This variable is created from the demographic question "Which of the fol- lowing best describes your ethnic background?" This variable captures both race and ethnicity. Respondents have the choice between White, Black or African American, Asian, Hispanic, Native American, and a textbox to describe themselves. Native American includes individuals identifying as Pacific Islander. Whenever possible, I assign respondents to groups based on their free text answer and I create a group "Mixed" capturing respondents who indicate mixed race/ethnicity. These are bi- nary indicators that equal 1 if the respondent falls into the respective category, and 0 otherwise.
College Degree	This variable is an indicator that equals 1 if the survey respondent indi- cates that they have completed a college degree using the question "What is the highest level of school you have completed or the highest degree you have received?"

Political Views	This variable is created from the demographic question "Where would you place yourself along the political spectrum?" in the survey. Respondents have the choice between Conservative, Moderate leaning conservative, Moderate, Moderate leaning lib- eral, Liberal, and a textbox to describe themselves. Moderate leaning liberal and Liberal are classified as <i>Liberal</i> while Moder- ate leaning conservative and Conservative are classified as <i>Con- servative</i> . Whenever possible, I assign respondents to groups based on their text answer. The binary indicators equal 1 if the respondent falls into the respective category, and 0 otherwise.
Region	This variable is created from the demographic question "Which state do you currently live in?" in the survey. Respondents can choose their state and I combine answers based on the U.S. Census Regions (Northeast, Midwest, South, and West). The binary indicators equal 1 if the respondent falls into the respec- tive category, and 0 otherwise.
Area	This variable is created from the demographic question "Which statement below best describes the area in which you live?" in the survey. Respondents have the choice between Within a large or major city, Suburb of a large or major city, Within a mid- sized city or town, Suburb of a mid-sized city or town, Within a smaller-size town, and Country or farm area. The binary indicators equal 1 if the respondent falls into the respective category, and 0 otherwise.
Part-Time Employment	This variable is created from the demographic question "What best describes your employment status?" in the survey. Re- spondents have the choice between Working full-time, and Working part-time (less than 35 hours). The indicator equals 1 if the respondent works part-time, and zero otherwise.
Manager	This variable is created from the demographic question "What best describes your current position?" in the survey. Re- spondents have the choice between Entry-level, Non-entry-level (non-management), Lower management, Middle management, Executive management, and a textbox to describe themselves. Whenever possible, I assign respondents to groups based on their text answer. The indicator <i>Manager</i> equals 1 if the re- spondent falls into any of the management categories, and 0 otherwise.

Table A1:	Variable	definitions	(continued)	)
-----------	----------	-------------	-------------	---

Table A1: Variable definitions (continued)

Union	This variable is created from the demographic question "Are you part of a union?" in the survey. Respondents have the choice between Yes, No, and Not sure. The indicator <i>Union</i> equals 1 if the respondent answers "Yes", and 0 otherwise.
Long Tenure	This variable is created from the demographic question "Approximately, how long have you worked for your current employer?" in the survey. Respondents have the choice between Less than 1 year, 1-5 years, 5-10 years, 10-15 years, 15-20 years, and More than 20 years. The indicator <i>Long Tenure</i> equals 1 if the respondent has worked for the company for at least 5 years, and 0 otherwise.
Salary	This variable is created from the demographic question "Which of the fol- lowing best represents your personal total salary before taxes?" in the survey. Respondents have the choice between 11 salary categories ranging from Less than \$25,000 to \$200,000 or more. I create four groups based on the answers representing salaries under \$50,000, between \$50,000 and \$100,000, \$100,000 to \$200,000, and over \$200,000. The binary indicators equal 1 if the respondent falls into the respective category, and 0 otherwise.
Employer	This variable is created from the demographic question "What best de- scribes where you are employed?" in the survey. This variable has four categories, <i>Public Company</i> , <i>Private Company</i> , <i>Non-Profit</i> , and <i>Govern- ment</i> . <i>Public Company</i> equals 1 if the respondent chooses the answer "Public company (listed on stock exchange)," and 0 otherwise. <i>Private</i> <i>Company</i> equals 1 if the respondent chooses the answer "Small private company," "Medium sized private company," or "Large private company," and 0 otherwise. <i>Non-Profit</i> equals 1 if the respondent chooses the answer "Not-for-profit organization," and 0 otherwise. <i>Government</i> equals 1 if the respondent chooses the answer "Government (local, state, or federal)," and 0 otherwise.
Employees	This variable is created from the demographic question "How many em- ployees work in your establishment?" in the survey. Respondents have the choice between 9 categories ranging from 1-4 employees to 1,000 or more. I create four groups based on the answers representing employer sizes below 50 employees, 50 to 249 employees, 250 to 999 employees, and 1000 em- ployees or more. The binary indicators equal 1 if the respondent falls into the respective category, and 0 otherwise.

Inspected Complaints	<i>Inspected Complaints</i> is the number of inspections that are marked as being triggered by an employee complaint in the public OSHA inspection dataset. These data are aggregated to the county-year-month level.
BHM	BHM is an indicator that equals 1 if the month is February (i.e., Black History Month), and 0 otherwise.
High White Population	This binary variable indicates the share of the White population in a county. This variable is created using data from the Current Population Survey made available by the U.S. Census Bureau. I use data from 2012 to 2019 and calculate the average share of the White population in a given county over those years. I then use the average share at the county-level to create deciles. <i>High White Population</i> equals 1 if the county's White population share is in the top 3 deciles, and 0 otherwise.

Table A1: Variable definitions (continued)

Dependent Variable: Complaints	$\begin{array}{c} \text{All}\\ \text{Complaints}\\ (1) \end{array}$	Inspected Complaints (2)
$Pride \times No$ Title VII Protection	$0.0373^{**}$	-0.0033
	(2.07)	(-0.11)
No Title VII Protection	-0.0131	$-0.2612^{***}$
	(-0.49)	(-6.24)
Exposure Variable	Employment	Employment
Controls	YES	YES
County FE	YES	YES
Region $\times$ Size $\times$ Year $\times$ Month FE	YES	YES
Cluster variable	County-Month	County-Month
Number of Clusters	$36,\!176$	32,228
Used Observations	276,981	$213,\!698$
Pseudo R-squared	0.7202	0.5642

Table A2: Using inspected complaints potentially introduces noise

*Notes:* This table reports coefficient estimates from Poisson regressions estimating the effect of public attention on employee whistleblowing. The table replicates Table 2 Column (2) both using all complaints and only inspected complaints. The observations are at the county-year-month level, and the dependent variable is *Complaints*, which is the number of (inspected) employee complaints made to OSHA in a given county-year-month. The regressions use the number of employees in a given county-year-month as exposure to account for differences in the number of individuals who can blow the whistle. *Pride* is an indicator for Pride Month (June), and *No Title VII Protection* indicates states without explicit protection for LGBTQ+ employees under Title VII. All variable descriptions can be found in Appendix Table A1. All specifications cluster at the county-month level. T-statistics are displayed in parentheses. \*\*\*, \*\*, and \* indicate statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively.

	$\begin{array}{l} \text{Region} \times \text{Size} \times \\ \text{Year} \times \text{Month FE} \end{array}$	$\begin{array}{l} \text{State } \times \\ \text{Year} \times \text{Month FE} \end{array}$
Dependent Variable: Complaints	(1)	(2)
BHM $\times$ High White Population	0.0481	$0.0498^{*}$
	(1.45)	(1.80)
Violations	$0.0053^{*}$	0.0016
	(1.86)	(0.56)
Accidents	0.2716	0.2344
	(1.16)	(1.04)
Inspections	0.0122**	0.0262***
-	(2.15)	(4.76)
Construction Employment	0.0133	0.0245**
1 0	(1.23)	(2.29)
Abnormal Temperature	0.0012	$0.0050^{**}$
1	(0.69)	(2.11)
Unemployed To Job Openings	0.0809***	
	(3.01)	
Percent Union	0.0061**	
	(2.09)	
Exposure Variable	Employment	Employment
County FE	YES	YES
$\stackrel{~}{\operatorname{Region}} \times \operatorname{Size} \times \operatorname{Year} \times \operatorname{Month} \operatorname{FE}$	YES	NO
State $\times$ Year $\times$ Month FE	NO	YES
Cluster variable	County-Month	County-Month
Number of Clusters	36,202	36,202
Used Observations	285,739	285,492
Pseudo R-squared	0.7234	0.7275

Table A3: Evidence that results are also present for other minority groups

Notes: This table reports coefficient estimates from Poisson regressions estimating the effect of public attention on employee whistleblowing. The observations are on the county-year-month level, and the dependent variable is *Complaints*, which is the number of employee complaints made to OSHA in a given county-month. *BHM* is an indicator for Black History Month (February), that is, the period of heightened attention. *High White Population* is an indicator that equals 1 if the county's average population share of White individuals is in the top three deciles. All variable descriptions can be found in Appendix Table A1. All specifications cluster at the county-month level. T-statistics are displayed in parentheses. \*\*\*, \*\*, and \* indicate statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively.

Dependent Variable: Reporting Intent	$\begin{array}{c} \text{Full} \\ \text{Sample} \\ (1) \end{array}$	Non-Minority as Control (2)
$\frac{1}{\text{Pride} \times \text{LGBTQ}+}$	0.3461**	0 4177**
	(1.96)	(2.26)
LGBTQ+	-0.0526	-0.0684
	(-0.43)	(-0.51)
Pride	-0.0085	-0.0839
	(-0.08)	(-0.68)
Control Variables:		
Age: 31 to 50	0.1423	0.1709
0	(1.22)	(1.35)
Age: Over 50	0.0020	0.0614
-	(0.01)	(0.42)
R or E: Asian	-0.1996	-0.6607*
	(-0.91)	(-1.90)
R or E: Black or African American	$0.2885^{*}$	0.3007
	(1.85)	(1.34)
R or E: Hispanic	0.2624	0.4232*
	(1.54)	(1.70)
R or E: Mixed	0.7370	1.0909
	(1.17)	(1.04)
R or E: Native American	0.1576	0.1617
	(0.30)	(0.22)
R or E: Other	0.5758	
	(0.72)	

 Table A4: Survey experiment results for *Reporting Intent* with controls

Employer: Government	-0.1201	-0.0451
	(-0.61)	(-0.21)
Employer: Private Company	-0.1315	-0.1387
	(-0.83)	(-0.80)
Employer: Public Company	-0.0118	0.0210
	(-0.07)	(0.11)
Area: Large city	0.1414	0.2566
	(0.69)	(1.20)
Area: Large city suburb	0.0068	0.0340
	(0.03)	(0.16)
Area: Mid-sized city	-0.0129	-0.0221
v	(-0.06)	(-0.10)
Area: Mid-sized city suburb	-0.0771	-0.1403
· ·	(-0.35)	(-0.61)
Area: Smaller-sized town	-0.3019	-0.3855*
	(-1.38)	(-1.71)
Region: Midwest	0.2796**	0.2802**
	(2.07)	(1.97)
Region: South	0.2560**	$0.2123^{*}$
-	(2.15)	(1.68)
Region: West	-0.0056	0.0018
	(-0.04)	(0.01)
Survey Company	-0.0776	-0.0191
	(-0.77)	(-0.18)
Control Group Respondents	Not LGBTQ $+$	White & Not LGBTQ+
Controls	YES	YES
Observations	2,708	2,383
Pseudo R-squared	0.0159	0.0203

*Notes:* This table is the same table as Table 7 but additionally displays the controls. \*\*\*, \*\*, and \* indicate statistical significance at the 1%, 5%, and 10% levels (two-tailed), respectively.



Figure A1: Relatively more whistleblowing in treatment counties during BHM

*Notes:* This plot shows estimates from 12 regressions with an indicator for each month (i.e., using all other 11 months as the control group) interacted with *High White Population*, which is an indicator that equals 1 if the county's average population share of White individuals is in the top three deciles. The specification used is Appendix Table A3 Column (2). The plot displays the coefficient estimate for each regression as well as 90% confidence intervals.

Figure A2: Experience of misconduct and perception of reporting risk



Notes: This figure displays average scores for questions eliciting experiences of misconduct and perceptions of reporting risk by minority status. Survey participants are assigned to the minority group if they are part of a racial or ethnic minority, or part of the LGBTQ+ community. The data for misconduct, discrimination, and reporting risk stem from the first survey wave, and the data for financial misconduct stem from the second survey wave. Survey participants were asked to score their experience with misconduct other than discrimination, discrimination-related misconduct, and financial misconduct this month. Specifically, the question asks about relative experiences compared with the respondent's average co-worker. The score for *Reporting Risk* is the average score of three questions asking the respondent to score their relative risk for retaliation from their employer and co-workers, as well as negative reactions from the general public, compared with their average co-worker if they were to report the misconduct. The differences between the average scores for minority respondents and non-minority respondents are all significant with p < 0.01, except for the difference in the scores for *Financial Misconduct*, which is significant with p = 0.02.



Figure A3: Likelihood of the whistleblower identity being revealed

*Notes:* This figure displays the percentage of respondents who indicate that they expect their identity to be revealed if they report the misconduct anonymously and the percentage of respondents who have seen or experienced identity being revealed after external whistleblowing. These data stem from the second wave of the survey. Specifically, the question for the expectation is "If you report the incident, do you think someone would find out who reported it even though it was anonymous?" and the question for the experience is "At your workplace, have you ever seen or experienced an instance where an employee made an anonymous complaint externally and the employee's identity was revealed afterwards?" In both cases, the percentage displayed represents the share of respondents answering "Yes."



Figure A4: LGBTQ+ respondent is out to...

*Notes:* This figure displays the percentage of LGBTQ+ respondents who are out at work. These data stem from the second wave of the survey and are restricted to LGBTQ+ respondents. Specifically, the questions are "Does your supervisor/employer know that you are part of the LGBTQ+ community?" and "Do (some of) your co-workers know that you are part of the LGBTQ+ community?" In both cases, the percentage displayed represents the share of LGBTQ+ respondents answering "Yes."



Figure A5: Pride increases reporting comfortability and connects LGBTQ+ individuals

*Notes:* This figure displays the percentage of LGBTQ+ respondents who feel more comfortable to report and more able to connect to the LGBTQ+ community during Pride Month. These data stem from the second wave of the survey and are restricted to LGBTQ+ respondents. Specifically, the question to elicit comfortableness is "Being part of the LGBTQ+ community, do you feel more comfortable to report wrongdoing during Pride Month?" The questions to elicit internal and external connection opportunities to the LGBTQ+ community are "Do you think employees who are part of the LGBTQ+ community have more opportunities to connect with each other within your organization during Pride Month?" and "Do you think employees who are part of the LGBTQ+ community have more opportunities to connect with each other outside of your organization during Pride Month?" The percentage displayed represents the share of LGBTQ+ respondents answering "Yes."